

# Child Solutions

Tata AIA Life Insurance  
**Good Kid**

A Non-Linked, Participating Child Plan



# Tata AIA Life Insurance Good Kid

## A Non-Linked, Participating, Anticipated Endowment Plan with inbuilt Waiver of Premium benefit

When you work hard to ensure your kids achieve their goals and no hurdles come their way to fulfill their dreams, you face challenges like education inflation, growing cost of living, which come in your path of giving happiness your loved ones deserve.

When it's your responsibility to earn the money for your child's future, it's our responsibility to ensure that your hard earned money further works hard to get you good returns. Presenting **Tata AIA Life Insurance Good Kid** that will help you keep going with the growing needs of your child with money back benefits, when it's exactly required. Invest today in this good plan to keep your kid's future good.

### Key benefits

#### • Money Back Benefits

- Money Back Benefits for your child's education and career needs

#### • Milestone Additions

- Milestone Additions at the rate of 5% of Basic Sum Assured, every year starting from the end of 1st policy year and will accrue till 5th policy year
- The accrued Milestone Additions will be paid at the end of Policy Term minus 4 years

#### • Complete Protection for your family:

- Get life cover of at least 11 times the Annualised Premium for the entire policy term
- In case of unfortunate death of the Life Assured, policy continues with all benefits without paying any future premiums

#### • Grow your corpus through bonuses:

- Your corpus will grow through Compound Reversionary Bonus and Terminal Bonus, if any

#### • Tax Benefits:

- Get tax benefits on investments and on returns as per applicable income tax laws.

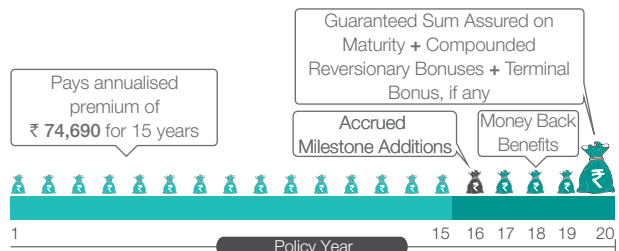
### How Does the Plan Work?

Sameer aged 35 yrs, an investment banker is planning for his daughter Sara's education expenses. He wants his daughter to follow her dreams and wants to ensure she does not have to go through any hurdles in life. He also wishes to protect his family from any unfortunate event. To fulfill this requirement, he opts for Tata AIA Life Insurance Good Kid.

- He chooses the Sum Assured of ₹ 10 lacs and pays an annual premium of ₹ 74,690 p.a. (exclusive of Service Tax & Swachh Bharat Cess), assuming that he is in good health
- He chooses the policy term of 20 years and pays premiums for 15 years
- He will receive Money Back during the last three policy years starting at the end of 17th policy year and Guaranteed Sum Assured on Maturity plus vested Bonuses on maturity
- He will also receive accrued Milestone Additions at the end of 16th policy year
- In case of an unfortunate event of his demise, his nominee (Sara) will receive the Death Benefit, future premiums are waived and all the benefits continue

**Scenario 1:** If Sameer, i.e. the Life Assured, survives till maturity:

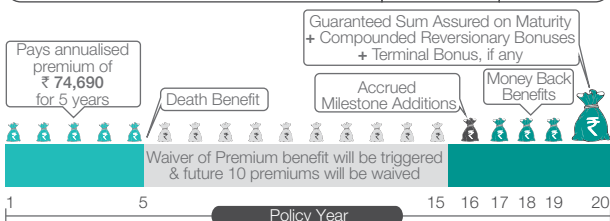
Benefits payable	Money Back Benefits	Total Benefits Amount	
		(8%)	(4%)
At the end of 16th year	25% of Sum Assured (Accrued Milestone Additions)	2,50,000	2,50,000
At the end of 17th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
At the end of 18th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
At the end of 19th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
<b>Maturity Benefits</b>			
Guaranteed Benefits	Guaranteed Sum Assured on Maturity (55% of Sum Assured) (A)	5,50,000	5,50,000
Non Guaranteed Benefits	Compounded Reversionary Bonuses(B)	5,15,357	1,04,896
	Terminal Bonus (if any) (C)	5,20,000	50,000
<b>Total Maturity Benefits (A+B+C)</b>		<b>15,85,357</b>	<b>7,04,896</b>



**Scenario 2:** In case of unfortunate demise of Sameer in the 5th policy year:

- Lump sum of ₹10,00,000 paid to Sameer's nominee on Death
- All due future premiums are waived
- All scheduled future benefits will be paid to Sameer's nominee

Benefits payable	Money Back Benefits	Total Benefits Amount	
		(8%)	(4%)
At the end of 16th year	25% of Sum Assured (Accrued Milestone Additions)	2,50,000	2,50,000
At the end of 17th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
At the end of 18th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
At the end of 19th year	Money Back (15% of Sum Assured)	1,50,000	1,50,000
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	Terminal Bonus (if any) (C)	5,20,000	50,000
<b>Total Maturity Benefits (A+B+C)</b>		<b>15,85,357</b>	<b>7,04,896</b>



Some benefits are guaranteed and some benefits are non-guaranteed with returns based on the future performance of your life insurance company (Tata AIA Life). If your policy offers non-guaranteed returns then illustration will have pages that will show two different rates of assumed future investment returns and corresponding bonus rate. Compound Reversionary Bonus and Terminal Bonus, if any, are Non Guaranteed Benefits. The above bonus illustration (if any), has been determined using assumed future investment returns of 8% and 4% respectively. The rates used have been set by the Life Insurance Council. These assumed rates of return are not guaranteed and there are no upper and lower limits of what you might get back at maturity, due to the fact that the value of your policy is dependent on a number of factors including future investment performance.

Premiums are excluding Service Tax and Swachh Bharat Cess.

"Service tax, Swachh Bharat Cess and TDS" are applicable as per governing laws. Tata AIA Life Insurance Company Limited reserves the right to recover/ deduct from the policyholder, any levies and duties (including Service Tax, Swachh Bharat Cess and TDS), as imposed by the government from time to time. Kindly refer the sales illustration for the exact premium.

In case of unfortunate death of the Life Assured, Death Benefit as defined under 'Key benefits in details' will be payable.

## Eligibility Criteria at a Glance

Plan Parameters	Minimum	Maximum
Life Assured age as on last birthday (Years) <sup>1</sup>	25	45
Nominee age as on last birthday (Years) <sup>2</sup>	0 (30 days)	17
Premium	Based on minimum Basic Sum Assured	No limit, subject to Board Approved Underwriting Policy
Basic Sum Assured <sup>3</sup>	2,50,000	No limit, subject to Board Approved Underwriting Policy
Max Maturity age of Life Assured as on last birthday (Years)	70	
Premium Payment Term	Policy Term less 5 years	
Policy Term	12 to 25 years	
Premium Payment Options	Annual/Half-yearly/ Monthly	

<sup>1</sup>The Life Assured in this plan shall be the parent;

<sup>2</sup> In this plan, nominee shall compulsorily be the child

<sup>3</sup>Basic Sum Assured is allowed in multiple of 1000

## Key Benefits in detail

### Maturity Benefit

Guaranteed Sum Assured on Maturity plus vested Compound Reversionary Bonuses plus Terminal Bonus (if any) shall be payable on maturity (at the end of policy term) after deduction of outstanding amount which are unpaid as on date of maturity provided the policy is in force and all due premiums have been paid,

Where,

"Guaranteed Sum Assured on Maturity" refers to the absolute amount of benefit which is guaranteed to become payable on maturity of the policy, i.e. 55% of the Basic Sum Assured.

### Money Back Benefits

Provided the policy is in force, Money Back Benefits shall be payable at the end of the year as a percentage of the Basic Sum Assured as mentioned in the below table irrespective of the survival of the Life Assured.

Benefits Payable at the end of the year	Money Back Benefits as a percentage of Basic Sum Assured
(Policy Term minus 3) years	15%
(Policy Term minus 2) years	15%
(Policy Term minus 1) years	15%

### Milestone Additions

- Milestone Additions at the rate of 5% of Basic Sum Assured per annum will accrue in each of the first 5 policy years starting from end of year 1.
- The Accrued Milestone Additions will be paid at the end of (Policy Term minus 4) year.
- Total Accrued Milestone Additions payable will be 25% of Basic Sum Assured.

## Bonus

### i. Compound Reversionary Bonus (CRB)

- Starting from 1st policy anniversary, Compound Reversionary Bonus will be declared based on the performance of the company, provided the policy is in force.
- Compound Reversionary Bonus shall be a percentage of the Basic Sum Assured and vested Compound Reversionary Bonus.
- Accrued Compound Reversionary Bonus will be payable on Surrender or on maturity.

### ii. Terminal Bonus

- Terminal bonus shall be declared as a percentage of Basic Sum Assured.
- It will be payable on surrender provided at least 7 full annual premiums have been paid or maturity.

Compound Reversionary Bonus and Terminal Bonus are not guaranteed.

## Death Benefit

In case of unfortunate death of the Life Assured during the term of the policy, the Sum Assured on Death shall be payable. This Total amount shall be subject to a minimum of 105% of Total Premiums Paid, as on date of death.

‘Sum Assured on death’ shall be highest of the following:

- 11 times Annualised Premium
- Absolute amount assured to be paid on death<sup>4</sup>
- Guaranteed Sum Assured on Maturity

<sup>4</sup>Absolute amount assured to be paid on death is Basic Sum Assured.

In addition to the benefits paid on death of the Life Assured as mentioned above, the inbuilt Waiver of Premium benefit shall trigger and all the future outstanding premiums will be waived. The policy shall remain in force and will continue to participate in the profits even after the death of the Life Assured. The payment of the accrued Milestone Additions and Money Back Benefits shall also be made as scheduled.

If death occurs in the last four policy years, i.e. after the accrued Milestone Additions have been paid and/or the Money Back Benefit has commenced, the Death Benefit shall not be reduced by the amount of benefit already paid.

“Annualised Premium” shall be the premium paid in a year with respect to the Basic Sum Assured chosen by the Policy Holder, excluding the underwriting extra premiums and loading for modal premiums, if any.

“Total Premiums Paid” means amount equal to the total premiums paid during the premium paying term of the policy. Such amount should be excluding underwriting extra premiums and loading for modal premiums, if any.

“Guaranteed Sum Assured on Maturity” refers to the absolute

amount of benefit which is guaranteed to become payable on maturity of the policy, i.e. 55% of the Basic Sum Assured.

In the event the policyholder has opted for Accidental Death and Dismemberment (Long Scale) (ADDL) Rider, an additional amount equivalent to Basic Sum Assured shall be payable, if the death of the Life Assured occurs due to an Accident.

## Additional Benefits and Features

### Flexible premium payment modes

You have an option to pay the Limited premium either Annually, Half-yearly or Monthly modes.

Modal Loading on premiums is as mentioned in the table below:

Mode	Modal Loading
Annual Premium Rate	Multiply Annual Premium Rate by 1 (i.e. No loading)
Half-Yearly Premium Rate	Multiply Annual Premium Rate by 0.51
Monthly Premium Rate	Multiply Annual Premium Rate by 0.0883

### Large Sum Assured Discount:

You will get a discount on the premium for choosing Large Sum Assured based on the Sum Assured band as mentioned below:

Basic Sum Assured Band	Discount per 1000 Basic Sum Assured
2,50,000 to 4,99,000	0.00
5,00,000 to 9,99,000	1.50
10,00,000 to 14,99,000	3.00
15,00,000 to 24,99,000	3.50
25,00,000 & above	4.00

### Flexibility of Additional Coverage<sup>5</sup>

You have further flexibility to customize your product by adding the following optional rider. The rider can be attached only at policy inception.

#### i. Tata AIA Life Insurance Accidental Death and Dismemberment (Long Scale) (ADDL) Rider (UIN: 110B028V01)

This rider ensures protection of your family by paying your nominee an amount equal to the Rider Sum Assured in case of an accidental death. In case of severe dismemberment like loss of limbs or bodily functions or severe burns due to an accident, it will pay a percentage of the Rider Sum Assured as per the ADDL benefit chart. The benefits will be doubled in case of certain accidental death or dismemberments.

<sup>5</sup>Rider is not mandatory and is available at nominal extra cost. For more details on the benefits, premiums and exclusions under this rider please refer the Rider Brochure or contact our Insurance Advisor or visit our nearest branch office.

### Grace Period

If you are unable to pay your premium on time, starting from the premium pay-to-date, a grace period of 15 days for monthly

mode and 30 days for all other modes will be offered. During this period your policy is considered to be in force with the risk cover as per the terms & conditions of the policy. If any premium remains unpaid at the end of its grace period, the policy shall lapse and have no further value except as may be provided under the Non-Forfeiture Section. If any death claim occurs during the grace period, any due premiums (without interest) of the policy, which are not paid as on date of death, will be deducted from the death claim payout.

### **Non Forfeiture provisions**

#### **Lapse**

When the full premium for the first policy year is not paid within the grace period, the policy shall lapse from the due date of unpaid premium and no benefits will be payable.

However, if full premium has been paid for the first policy year and then failed to pay the subsequent premium within the grace period, the policy will be converted into a Reduced Paid-up Policy by default.

#### **Surrender Benefit**

The policy can be surrendered any time during the term of the policy, provided at least the first full year's premium has been paid.

The Surrender Value payable is higher of Guaranteed Surrender Value or Special Surrender Value.

#### **Guaranteed Surrender Value (GSV)**

$GSV = [(Total\ premium\ paid \times GSV\ factor\ for\ premium) + (Vested\ Compound\ Reversionary\ Bonus, \text{ if any} + Accrued\ Milestone\ Additions^{\wedge}) \times GSV\ factor\ for\ CRB \& \text{ Accrued\ Milestone\ Additions}] \text{ less Money Back Benefits already paid}$

<sup>^</sup>Not to be considered if policy is surrendered in the last four policy years prior to maturity.

"Total Premiums Paid" means amount equal to the total premiums paid during the premium payment term of the policy. Such amount should be excluding underwriting extra premiums and loading for modal premiums, if any.

#### **Special Surrender Value (SSV)**

**In case of Inforce policies:**

Special Surrender Value = Special Surrender Value Factor x [Basic Sum Assured x (No. of premiums paid)/ (No of premiums payable, during the entire policy term) + Accrued Milestone Additions<sup>^</sup> + Vested Compound Reversionary Bonuses, if any + Terminal Bonus, if any less Money Back Benefits already paid]

**In case of Reduced Paid-up:**

Special Surrender Value Factor x [(Reduced Paid-up Sum Assured + Accrued Milestone Additions<sup>^</sup> + vested Compound Reversionary Bonuses, if any + Terminal Bonus (if any) less Money Back Benefits already paid]

<sup>^</sup> Not to be considered if policy is surrendered in the last four policy years prior to maturity.

Where, Reduced Paid-up Sum Assured= Basic Sum Assured x (t/n)

Where,

t= Number of premiums paid

n= Number of premiums payable under the plan

Terminal Bonus may be declared as a percentage of Basic Sum Assured for inforce policies and as a percentage of Reduced Paid-up Sum Assured for Reduced Paid-up policies and is payable on surrender, provided at least 7 full years' premiums have been paid.

The Special Surrender Value Factors vary according to the policy term and policy year of surrender.

Once Waiver of Premium is triggered then the policy cannot be surrendered. Policy will continue to remain in force with all benefits.

For Guaranteed Surrender Value Factors and Special Surrender Value Factors, please refer to the policy contract.

Company has the right to review the basis for calculating SSV factors from time to time based on the experience and will be subject to prior approval of IRDA of India.

#### **Reduced Paid-Up**

If the full premium for the first policy year is not paid within the grace period, the policy will lapse from the due date of first unpaid premium and no benefits will be payable.

If the full premium for the first policy year has been paid, and subsequent premiums remain unpaid and the policy has not been surrendered, the policy will be converted into a Reduced Paid-up Policy by default.

Reduced Paid-up policy is a default non forfeiture benefit. Such Reduced Paid-up policies can be revived within two (2) years from the due date of first unpaid premium by payment of all due premiums together with interest.

Once the policy becomes Reduced Paid-up, the policy shall not be entitled to any further Compound Reversionary Bonuses and Milestone Additions.

The Inbuilt Waiver of Premium Benefit and any optional Rider Benefits will discontinue immediately once the policy acquires a Reduced Paid-up status. However, on the death of the Life Assured after the policy has become Reduced Paid-up, the policy shall not terminate but continue in the Reduced Paid-up status and will be eligible to receive the Reduced Paid-up benefits as detailed below.

In case of Reduced Paid-up policies, the benefit shall be payable as under:

For the purpose of the benefits below, 'Reduced Paid-up Sum Assured shall be defined as follows:

Reduced Paid-up Sum Assured (RPU SA) = Basic Sum Assured x (No. of premiums paid)/ (No. of premiums payable, during the entire policy term)

#### i. Death Benefit:

On death of the Life Assured during the policy term, the Sum Assured on death x (No. of premiums paid)/(No. of premiums payable, during the entire policy term) will be payable.

If death occurs in the last four policy years, i.e. after the Accrued Milestone Additions have been paid and/or the Money Back Benefit has commenced, the death benefit shall not be reduced by the amount of benefit already paid.

This total amount will be subject to a minimum of 105% of Total Premiums Paid, as on the date of death.

#### ii. Money Back Benefits:

Once the policy becomes Reduced Paid-up, the Money Back Benefits shall be payable at the end of the year as a percentage of the Reduced Paid-up Sum Assured as per the table below.

Benefits Payable at the end of the year	Money Back Benefits as a percentage of Reduced Paid-up Sum Assured
(Policy Term minus 3) years	15%
(Policy Term minus 2) years	15%
(Policy Term minus 1) years	15%

#### iii. Milestone Additions:

Once the policy becomes Reduced paid-up, no further Milestone Additions shall accrue. The Accrued Milestone Additions will be paid at the end of (Policy Term minus 4) years, irrespective of the survival of the Life Assured.

#### iv. Maturity Benefit :

(No of premiums paid)/ (No of premiums payable) x (Guaranteed Sum Assured on Maturity) plus vested Compound Reversionary Bonus plus Terminal Bonus, if any shall be payable. The Terminal Bonus shall be computed on the Reduced Paid-up Sum Assured.

However, from the due date of First Unpaid Premium, but not later than 2 years from the due date of First Unpaid Premium; the policy can be revived by payment of full arrears of premiums together with interest.

#### Revival

If a premium is in default beyond the grace period and subject to the policy not having been surrendered, you may reinstate/revive the same within two years after the due date of the first unpaid premium and before the date of maturity subject to underwriting rules of the company. However, the Company would require: a) A written application from you for revival; b) Current health certificate of Life Assured and other evidence of insurability satisfactory to the Company; c) Payment of all overdue premiums with interest;

Any evidence of insurability requested at the time of revival will be based on the prevailing underwriting guidelines duly approved by the Board. The revival will be based on the Board approved underwriting policy.

The applicable interest rate for revival is determined using the SBI domestic term deposit rate for '1 year to less than 2 years', plus 2%.

## Terms and Conditions

### Free Look Period

If you are not satisfied with the terms & conditions/features of the policy, you have the right to cancel the policy by providing a written notice to the Company and receive the refund of all premiums paid without interest after deducting a) proportionate risk premium for the period on cover and b) stamp duty and medical examination cost (including service tax) which have been incurred for issuing the policy. Such notice must be signed by you and received directly by the Company within 15 days from the date of receipt of the policy document. The said period of 15 days shall stand extended to 30 days, if the policy is sourced through distance marketing mode, which includes every activity of solicitation (including lead generation) and sale of insurance products through voice mode, SMS, electronic mode, physical mode (like postal mail) or any other means of communication other than in person.

### Increase or Decrease Benefit

Increase or Decrease of Basic Sum Assured is not allowed.

### Policy Loan

Policy Loan is available in Tata AIA Life Insurance Good Kid provided that the policy acquires Surrender Value, you may apply for a policy loan for such an amount within the extent of 65% of Surrender Value. The minimum loan amount under the policy is ₹ 2,500.

Interest rate applicable to policy loan will be equal to the prevailing SBI (State Bank of India) domestic term deposit interest rate for tenure '1 year to less than 2 years' + 2% and will be reviewed annually.

### Exclusion

In case of death due to suicide by the Life Assured, whether sane or insane, within 12 months from the date of commencement (which is same as the date of inception of the policy), the nominee shall be entitled to "Total Premiums Paid", provided the policy is in force. In case of death due to suicide by the Life Assured, whether sane or insane, within 12 months from the date of revival, the nominee shall be entitled to higher of "Total Premiums Paid" till date of death or the acquired surrender value as on the date of death, provided the policy is in force.

### Tax Benefits

Premiums paid under this plan are eligible for tax benefits under Section 80C of the Income Tax Act, 1961 and are subject to modifications made thereto from time to time. Moreover, life insurance proceeds enjoy tax benefits as per Section 10(10D) of the said Act.



Income Tax benefits would be available as per the prevailing income tax laws, subject to fulfillment of conditions stipulated therein. Tata AIA Life Insurance Company Ltd. does not assume responsibility on tax implication mentioned anywhere in this document. Please consult your own tax consultant to know the tax benefits available to you.

### Assignment

Assignment allowed as per Section 38 of the Insurance Act 1938 as amended from time to time.

### Nomination

Nomination allowed as per provisions of Section 39 of the Insurance Act 1938 as amended from time to time. In this plan, nominee shall compulsorily be the child. In case of the death of the nominee (child) post issuance of the policy, Life Assured shall have an option to nominate another child or in case of no surviving child, any other legal heir.

### Prohibition of Rebates - Section 41 - of the Insurance Act, 1938, as amended from time to time

1. No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
2. Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

### About Tata AIA Life

Tata AIA Life Insurance Company Limited (Tata AIA Life) is a joint venture company, formed by Tata Sons Ltd. and AIA Group Ltd (AIA). Tata AIA Life combines Tata's pre-eminent leadership position in India and AIA's presence as the largest, independent listed pan-Asia life insurance group in the world

spanning 18 markets in Asia Pacific. Tata Sons holds a majority stake (51 per cent) in the company and AIA holds 49 per cent through an AIA Group company. Tata AIA Life Insurance Company Limited was licensed to operate in India on February 12, 2001 and started operations on April 1, 2001.

### DISCLAIMER:

- In this plan, nominee shall compulsorily be the child. In case of the death of the nominee (child) post issuance of the policy, Life Assured will have an option to nominate another child or any other legal heir (in case of no surviving child).
- The brochure is not a contract of insurance. The precise terms and conditions of this plan are specified in the policy contract available on Tata AIA Life website.
- Buying a Life Insurance policy is a long-term commitment. An early termination of the policy usually involves high costs and the Surrender Value payable may be less than the total premium paid.
- This product brochure should be read along with sales Illustration.
- This product is underwritten by Tata AIA Life Insurance Company Ltd. This plan is not a Guaranteed Issuance plan and it will be subject to Company's underwriting and acceptance.
- Insurance cover is available under this product.
- In case of submission of non-standard age proof, extra premiums will be charged as per our underwriting guidelines.

Beware of Spurious Phone calls and Fictitious/Fraudulent offers:  
IRDA of India clarifies to public that

- IRDA of India or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums.
- IRDA of India does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number.

**Tata AIA Life Insurance Company Limited** (IRDA of India Regn. No.110 • CIN - U66010MH2000PLC128403).

### Registered & Corporate Office

14th Floor, Tower A, Peninsula Business Park, Senapati Bapat Marg, Lower Parel, Mumbai - 400013

For any information including cancellation, claims and complaints, please contact our Insurance Advisor or visit Tata AIA Life's nearest branch office or call **1-800-267-9966** (toll free) and **1-860-266-9966** (wherein local charges would apply) or write to us at **customer@tataaia.com**

Visit us at: **www.tataaia.com** or SMS '**LIFE**' to **58888**

You may also write to us on **product.help@tataaia.com** for any product related queries.

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