Quick Glance - Funds Performance (Funds with AUM of more than ₹125 crores as on 31st March 2014)

IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER.

Investment Report

The month of March 2014 saw the benchmark indices; BSE Sensex and CNX Nifty gain around 5.99% and 6.81% respectively, even as the Mid-cap index, CNX Mid-cap surged 10.34% during the same period.

Equity Funds

Fund Details		Fund	Perfo	rmance	•		Asset Allocation
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity and equity linked	PERIOD	DATE	NAV	S&P BSE Sensex	NAV Change	INDEX Change	
securities.	Last 6 Months	30-Sep-13	33.9010	19379.77	15.40%	15.51%	
	Last 1 Year	31-Mar-13	32.7921	18835.77	19.30%	18.85%	3.51%
NAV as on 31 Mar, 14 : ₹39.1216	Last 2 Years	31-Mar-12	30.3049	17404.20	13.62%	13.41%	0.29%
Senchmark : S&P BSE Sensex - 100%	Last 3 Years	31-Mar-11	33.8848	19445.22	4.91%	4.81%	
	Last 4 Years	31-Mar-10	30.5465	17527.77	6.38%	6.31%	96.21%
Corpus as on 31 Mar, 14 : ₹2,080.77 Crs.	Last 5 Years	31-Mar-09	17.1250	9708.50	17.97%	18.19%	
	Since Inception	02-Mar-04	10.0000	5823.17	14.48%	14.29%	

Whole Life Mid-Cap Equity Fund (ULIF 009 04/01/07 WLE 110)

Fund Details		Fund	Perfo	rmance	•		Asset Allocation
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in Mid Cap Equity and Mid	PERIOD	DATE	NAV	NSE CNX MIDCAP	NAV Change	INDEX Change	
Cap Equity linked securities.	Last 6 Months	30-Sep-13	14.9106	6997.95	22.34%	23.07%	
	Last 1 Year	31-Mar-13	14.6988	7401.60	24.10%	16.36%	2.11%
NAV as on 31 Mar, 14 : ₹18.2416	Last 2 Years	31-Mar-12	13.5457	7711.40	16.05%	5.68%	0.11%
Benchmark : NSE CNX MIDCAP-100%	Last 3 Years	31-Mar-11	13.6258	8040.15	10.21%	2.32%	
	Last 4 Years	31-Mar-10	12.7603	7704.90	9.35%	2.82%	97.78%
Corpus as on 31 Mar, 14 : ₹1601.19 Crs.	Last 5 Years	31-Mar-09	6.2150	3407.45	24.03%	20.38%	
	Since Inception	08-Jan-07	10.0000	5156.45	8.67%	7.35%	
	Note : The investment and returns above "1			ce Inception"	Equity Cash Bank & Others Unit Funds		

Large Cap Equity Fund (ULIF 017 07/01/08 TLC 110)

Fund Details		Fund	Perfo	mance)		Asset Allocation		
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity linked	PERIOD	DATE	NAV	CNX Nifty	NAV Change	INDEX Change			
securities.	Last 6 Months	30-Sep-13	11.9466	5735.30	16.64%	16.89%			
	Last 1 Year	31-Mar-13	11.5466	5682.55	20.68%	17.98%			
NAV as on 31 Mar, 14 : ₹13.9347	Last 2 Years	31-Mar-12	10.5029	5295.55	15.18%	12.52%			2.38%
	Last 3 Years	31-Mar-11	11.4116	5833.75	6.89%	4.74%	97.61%		0.01%
Benchmark : CNX Nifty-100%	Last 4 Years	31-Mar-10	10.0892	5249.10	8.41%	6.31%	· · · · · · · · · · · · · · · · · · ·		
Corpus as on 31 Mar, 14 : ₹943.46 Crs.	Last 5 Years	31-Mar-09	5.7290	3020.95	19.45%	17.28%		_	
	Since Inception	07-Jan-08	10.0000	6279.10	5.47%	1.06%			
	Note : The investmen								
	and returns above "1	Year" are calcu	lated as per	CAGR.			Equity	Cash Bank & Others	Unit Funds

Future Equity Pension Fund (ULIF 020 04/02/08 FEP 110)

Fund Details		Fund	Perfo	rmance)		Asset Allocation			
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity linked	PERIOD	DATE	NAV	CNX Nifty	NAV Change	INDEX Change				
securities.	Last 6 Months	30-Sep-13	13.0352	5735.30	15.99%	16.89%				
	Last 1 Year	31-Mar-13	12.6758	5682.55	19.28%	17.98%				
NAV as on 31 Mar, 14 : ₹15.1197	Last 2 Years	31-Mar-12	11.8938	5295.55	12.75%	12.52%			1.05%	%
Benchmark : CNX Nifty-100%	Last 3 Years	31-Mar-11	13.0319	5833.75	5.08%	4.74%	98.63%		0.32	?%
	Last 4 Years	31-Mar-10	11.5129	5249.10	7.05%	6.31%	90.03%			
Corpus as on 31 Mar, 14 : ₹199.93 Crs.	Last 5 Years	31-Mar-09	6.4140	3020.95	18.71%	17.28%				
	Since Inception	04-Feb-08	10.0000	5463.50	6.95%	3.38%				
	Note : The investment and returns above "1				II as up. "Sind	ce Inception"	Equity	Unit Funds	Cash Bank & Oth	hers

Select Equity Fund (ULIF 024 06/10/08 TSE 110)

Fund Details	Fund Performance							sset Allocation
Investment Objective : The primary investment objective of the fund is to provide income distribution over a period of medium to long term while at all times emphasizing the importance of capital	PERIOD	DATE	NAV	CNX India 500 Shariah Index	NAV Change	INDEX Change		
appreciation. The fund will invest significant amount in equity		30-Sep-13	19.7955	1405.23	14.95%	15.55%		
and equity linked instruments specifically excluding companies		31-Mar-13	18.5467	1322.85	22.69%	22.74%		
predominantly dealing in Gambling, Lotteries/Contests, Animal	Last 2 Years	31-Mar-12	17.1778	1252.73	15.09%	13.85%		
Produce, Liquor, Tobacco, Entertainment (Films, TV etc) Hotels,	Last 3 Years	31-Mar-11	17.9614	1340.15	8.20%	6.61%	96.67%	
Banks and Financial Institutions.	Last 4 Years	31-Mar-10	16.2079	1274.90	8.85%	6.23%		
	Last 5 Years	31-Mar-09	10.3200	692.85	17.13%	18.57%		
NAV as on 31 Mar, 14 : ₹22.7545	Since Inception	06-Oct-08	10.0000	844.46	16.17%	12.66%		3.33%
Benchmark : CNX India 500 Shariah Index - 100%	Note : The investm returns above "1)	nent income an	d prices ma		Cash Bank & Others (Non Interest Bearing)			
Corpus as on 31 Mar, 14 : ₹216.19 Crs.								



Super Select Equity Fund (ULIF 035 16/10/09 TSS 110)



Top 200 Fund (ULIF 027 12/01/09 ITT 110)

Fund Details		Fu	nd Pe	rformance			Asset Allocation
Investment Objective : The Top 200 fund will invest primarily in select stocks and equity linked instruments which are a part of BSE 200 Index with a focus on generating long term	PERIOD	DATE	NAV	S&P BSE 200	NAV Change	INDEX Change	
capital appreciation. The fund will not replicate the index but aim	Last 6 Months	30-Sep-13	19.1909	2281.93	19.70%	17.50%	
	Last 1 Year	31-Mar-13	19.0692	2287.96	20.46%	17.19%	
	Last 2 Years	31-Mar-12	18.0142	2157.89	12.92%	11.47%	1.29%
may also invest in debt and money market instruments.	Last 3 Years	31-Mar-11	19.3704	2378.69	5.85%	4.07%	0.61%
	Last 4 Years	31-Mar-10	17.4689	2199.50	7.08%	5.08%	
NAV as on 31 Mar. 14 : ₹22.9709	Last 5 Years	31-Mar-09	10.5830	1140.43	16.77%	18.65%	
Benchmark : S&P BSE 200 - 100%	Since Inception	12-Jan-09	10.0000	1091.37	17.28%	18.81%	98.09%
	Note : The investm			ception" and	30.03 %		
Corpus as on 31 Mar, 14 : ₹185.94 Crs.	returns above "1 \	ear" are calcu	lated as pe	r CAGR.			Equity Unit Funds Cash Bank & Others

Balanced Funds

Aggressive Growth Fund (ULIF 006 01/07/06 TAL 110)

	d Details		Fund	Perform	ance		Asset Al	location
	: The primary investment objective of turns with medium to high risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change		19.96%
NAV as on 31 Mar, 14	: ₹18.7635	Last 6 Months	30-Sep-13	16.5407	13.44%	11.86%		4.54%
Benchmark	: S&P BSE Sensex - 65%.	Last 1 Year	31-Mar-13	16.5899	13.10%	13.77%		1.92%
Denchinark	CRISIL Composite Bond	Last 2 Years	31-Mar-12	15.5098	9.99%	11.09%		0.45%
	Index - 35%	Last 3 Years	31-Mar-11	16.2165	4.98%	5.60%	73.12%	
		Last 4 Years	31-Mar-10	15.0072	5.74%	6.40%	73.12%	
Corpus as on 31 Mar, 14	: ₹224.50 Crs.	Last 5 Years	31-Mar-09	9.8900	13.66%	14.04%		
		Since Inception	01-Jul-06	10.0000	8.46%	8.82%	Equity	Corporate Bonds
		Government Securities	Cash Bank & Others					

Whole Life Aggressive Growth Fund (ULIF 010 04/01/07 WLA 110)

Fund Details		Fund	Perform	ance		Asset Al	location
Investment Objective : The primary investment objective of the fund is to maximize the returns with medium to high risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change		16.97% 7.68%
Benchmark : Nifty - 65% CRISIL Composite Bond Index -35%	Last 6 Months Last 1 Year Last 2 Years Last 3 Years Last 4 Years	30-Sep-13 31-Mar-13 31-Mar-12 31-Mar-11 31-Mar-10	16.0124 15.9299 14.6248 15.0577 13.6178	13.82% 14.41% 11.63% 6.57% 7.56%	12.76% 13.21% 10.51% 5.56% 6.40%		5.72% 0.32%
	Last 5 Years Since Inception Note : The investme returns above "1 Ye			14.85% 8.66% as well as up. "Sir	13.45% 7.25% ace Inception" and	69.31% Equity Government Securities	Corporate Bonds Cash Bank & Others

Whole Life Income Fund (ULIF 012 04/01/07 WLI 110)

Fund Details		F	und Pe	erformance			Asset Allocation		
Investment Objective : The primary investment ob of the Fund is to generate income through investing in a of debt and money market instruments of various maturitie	range PERIOD						34.17%	10.19%	
a view to maximizing the optimal balance between yield, and liquidity. The Fund will have no investments in equity or linked instruments at any point in time.		30-Sep-13 31-Mar-13 31-Mar-12	15.5121	1948.06 1961.97 1795.50	5.18% 4.79% 7.92%	5.09% 4.34% 6.78%		6.66%	
NAV as on 31 Mar, 14 : ₹16.2544	Last 3 Years Last 4 Years	31-Mar-12 31-Mar-11 31-Mar-10	12.8288	1667.12 1586.80	8.21% 7.55%	7.08% 6.58%		3.22%	
Benchmark : CRISIL Composite Bond Index -100%	Last 5 Years Since Inceptior	n 08-Jan-07	10.0000	1505.33 1298.79	7.52% 6.95%	6.34% 6.50%	Government Securities	45.76%	
Corpus as on 31 Mar, 14 : ₹243.51 Crs.	Note : The inves returns above "1			nay go down as well as • CAGR.	up. "Since In	ception" and	CD/CP's Cash Bank & Others	Unit Funds	



Whole Life Short Term Fixed Income Fund (ULIF 013 04/01/07 WLF 110)

Fund Deta			Fu	ind Pe	erformance			Asset Allocation	
Investment Objective : The pr of the Fund is to generate stable rel income securities having shorter matu		PERIOD						25.72%	
circumstances, the average maturity or range of 1-3 years.			30-Sep-13 31-Mar-13		2099.30 2027.60	4.52% 8.44%	5.07% 8.79%		8.85%
NAV as on 31 Mar, 14 : ₹16.6	G100		31-Mar-12 31-Mar-11		1858.56 1716.04	9.11% 9.00%	8.94% 8.73%		3.75%
	1000/		31-Mar-10 31-Mar-09	12.2455 11.4150	1632.46 1541.81	7.92% 7.79%	7.82% 7.43%		61.68%
Corpus as on 31 Mar, 14 : ₹146	6.13 Crs. N	Since Inception lote : The investmeturns above "1 Yestimeturns above "1 Yestimeturns")	nent income a	nd prices m	1281.09 ay go down as well as CAGR.	7.27% up. "Since In	7.81% ception" and	Corporate Bonds Unit Funds	CD/CP's Cash Bank & Others

Guaranteed NAV Funds

The fund would be predominantly invested in equity at inception, wherein the dynamic asset allocation mechanism allocates the portfolio between equity and debt. This dynamic asset allocation is based on the performance of equity markets and movements in interest rates. The equity allocation may be reallocated to debt if the equity markets or interest rates fall, to safeguard the guarantee.

Overtime, the asset mix will predominantly shift to debt to protect the guarantee. This dynamic asset allocation process will drive the returns generated by the Apex Return Lock-in Fund. The dynamic asset allocation shifts the allocation of the fund from an equity bias to a debt bias, overtime. This would mean that the Guaranteed NAV would not mimic the highest level of the equity market, over the period the guarantee is applicable. Any unexpected and sharp falls in equity market and/ or interest rates, during the period the guarantee is applicable, may trigger the allocation to completely move towards debt, to protect the highest NAV achieved prior to the fall. Overall, it is an ideal fund for an investor who wants to take advantage of high returns in a positive market scenario while safe-guarding the investment during any downturn.

APEX Return Lock-In Fund (ULIF 032 18/02/09 ARL 110)

Fund	d Details		Fund Per	Asset Allocation			
Return Lock-in Fund is to u	: The investment objective for Apex use the participation in an actively		DATE	NAV	NAV Change		
to generate capital appreciati	ity portfolio of large cap companies on and use high credit quality debt	Last 6 Months	30-Sep-13	12.8738	10.29%	43.81%	
instruments to lock-in that ca allocation in equities is targete	apital appreciation. The initial asset ed at 80% to 100%.	Last 1 Year Last 2 Year	31-Mar-13 31-Mar-12	12.6197 11.5165	12.51% 11.03%		3.31%
The highest NAV recorded	:	Last 3 Year	31-Mar-11	12.0459	5.63%		
on reset date	₹13.9701	Last 4 Year	31-Mar-10	11.1051	6.33%		
Corpus as on 31 Mar, 14	: ₹324.05 Crs.	Since Inception	10-Jun-09	10.0000	7.56%		52.87%
		Note : The investment i and returns above "1 Y			up. "Since Inception"	Equity Corporate Bonds Cash	Bank & Others

APEX Return Lock-In Fund II (ULIF 033 03/08/09 AR2 110)

Fund Details		Fund Perf	Asset Allocation		
Investment Objective : The investment objective for Ape Return Lock-in Fund II is to use the participation in an active	ly	DATE	NAV	NAV Change	41.75%
managed well diversified equity portfolio of large cap companie to generate capital appreciation and use high credit quality de	Last 0 WOITINS	30-Sep-13	12.0734	10.67%	41.75%
instruments to lock-in that capital appreciation. The initial ass		31-Mar-13 31-Mar-12	11.8352 10.7598	12.89% 11.43%	4.17%
allocation in equities is targeted at 80% to 100%. The highest NAV recorded :	Last 3 Year	31-Mar-11	11.2464	5.91%	
on reset date ₹13.1762	Last 4 Year	31-Mar-10	10.3286	6.65%	
Corpus as on 31 Mar, 14 : ₹234.10 Crs.		10-Nov-09 t income and prices ma Year" are calculated a		6.82% up. "Since Inception"	54.08%
					Equity Corporate Bonds Cash Bank & Others

Apex Plus Return Lock-in-Fund (ULIF 047 01/02/10 RA1 110)

Fund Details		Fund Performance				Asset Allocation
	: The investment objective for Apex o use the participation in an actively	I LINOD	DATE	NAV	NAV Change	31.82%
managed well diversified equity portfolio of large cap companies to generate capital appreciation and use high credit quality debt instruments to lock-in that capital appreciation. The initial asset allocation in equities is targeted at 80% to 100%.			30-Sep-13	11.5897	11.37%	5.69%
		Last 1 Year	31-Mar-13	11.3945	13.28%	
		Last 2 Year	31-Mar-12	10.4472	11.15%	
		Last 3 Year	31-Mar-11	11.0380	5.35%	
The highest NAV recorded :	740 74 <i>6</i> 4	Since Inception	10-May-10	10.0000	6.78%	
on reset date Corpus as on 31 Mar, 14	₹12.7154 : ₹130.36 Crs.	Note : The investment income and prices may go down as well as up. "Since Inception" and returns above "1 Year" are calculated as per CAGR.				62.50%
						Equity Corporate Bonds Cash Bank & Others

Equity Outlook

The month of March 2014 saw the benchmark indices; BSE Sensex and CNX Nifty gain around 5.99% and 6.81% respectively, even as the Mid-cap index, CNX Mid-cap surged 10.34% during the same period.

FIIs were net buyers with inflows of around USD 3.7 billion in the month of March 2014 and the DIIs were net sellers to the tune of around USD 2.2 billion, with Insurance companies' net sellers of around USD 1.6 billion and domestic mutual funds, net sellers to the extent of around USD 0.6 billion over the same period. In the first three months of the calendar year 2014, the FIIs had been net buyers to the tune of USD 4 billion with the DIIs net sellers to the tune of USD 2.5 billion, Insurance companies selling 1.2 billion and mutual funds selling Indian equities to the tune of USD 1.2 billion.

In the recent past, Indian macro economic indicators have shown a marked improvement as the CAD seems to have stabilized at comfortable levels and CPI inflation has trended lower. This, along with a significant accretion to forex reserves has helped INR appreciate by around 12% from its September 2013 lows. India has been amongst the biggest recipients of YTD FII flows in comparison with its EM peers. In March 2014, Indian equity market was among the top performing markets



globally, with BSE Sensex rising by 9.4% in USD terms on account of the improved macro situation as well as a declining likelihood of a fractured mandate post the general elections.

The RBI expected the real GDP growth to pick up to a range of 5% to 6% in 2014-15, albeit with downside risks to the central estimate of 5.5%. They observed that the lead indicators did not point to any sustained revival in industry and services as yet, and that the outlook for the agricultural sector was contingent upon the timely arrival and spread of the monsoon. On the positive side, the RBI expected a possible easing of domestic supply bottlenecks and progress on the implementation of stalled projects to improve the growth outlook. They also expected an up tick in export growth as the world economy picked up.

The RBI announced an in-principle approval to IDFC Ltd and Bandhan Financial Services Private Ltd to set up a new banking entity. These entities will get 18 months to comply with the requirements as per RBI guidelines and convert their in-principle approval to a regular banking license. Additionally, RBI will consider the application made by Department of Posts of India separately in consultation with the Government. Going forward, the RBI wants to issue Banking licenses on an ongoing basis, practically on- tap, especially for specialized banking operations.

Rating agency Standard & Poor's (S&P) has noted that creditworthiness of Indian companies had improved as they are repaying debt through funds generated from sale of assets and raising equity capital. S&P expects companies to reduce debt through positive free operating cash flows as many Indian companies have significantly reduced capital expenditures and expansion plans in the current economic environment. This trend is increasingly seen in sectors that typically use high capital expenditures, such as power, metals and mining, and infrastructure.

According to the latest forecast by Gartner Inc, the gradual recovery in the global economy would help increase worldwide IT spending to an estimated USD 3.8 trillion in 2014, a 3.2% increase from 2013 spending. The up tick in global IT spending augurs well for the Indian IT sector even as it could face headwinds due to INR appreciation.

India macro situation has improved substantially and this has enabled Indian equity markets to attract FII flows over the calendar year 2014, thus far. In the medium term, the FII flows could receive a further boost if the Indian general elections throws up a decisive mandate. We continue to believe that the Indian equities offer an attractive entry point for a long term investor with a 3-5 year view.

Debt Outlook

March 2014 saw the benchmark 10 year Government securities (G-sec) ease by around 5 bps during the month to 8.81% levels. The spread of 10 year G-sec over the 30 year G-sec was at 27 bps in March 2014.

The corporate bonds eased during March 2014 to close the month at around 9.60% levels in the 10 year bonds, 10 bps lower than the February 2014 levels of 9.70%. As a consequence, the corporate bond spread over the 10 year G-sec was at around 64 bps in March 2014, similar to the prior month.

The RBI in its first bi-monthly monetary policy kept the repo rate unchanged at 8%, largely on expected lines. The RBI noted that since December 2013, sharper than expected disinflation in vegetable prices had enabled a sizable fall in headline inflation. The RBI opined that the vegetable prices had entered their seasonal trough and further softening was unlikely. The RBI highlighted a number of risks to their central forecast of 8% CPI inflation by January 2015. They believed that less-thannormal monsoon due to possible el nino effects; uncertainty on the setting of minimum support prices for agricultural commodities and the adjustments to administered prices, especially of fuel, fertilizer and electricity; the outlook for fiscal policy; geo-political developments and their impact on international commodity prices were the key risks.

The RBI observed a downward statistical pull on CPI inflation exerted by base effects of high inflation during June-November 2013. The RBI opined that it would look through any transient effects, including these base effects, which could temporarily soften headline inflation during 2014.

The RBI stated that its policy stance would be firmly focused on keeping the economy on a disinflationary glide path that is intended to hit 8% CPI inflation by January 2015 and 6% by January 2016. Consequently, the RBI felt that it was appropriate to hold the policy rate, while allowing the rate increases undertaken from September 2013 to January 2014 to work their way through the economy. The RBI believed that if inflation continued along the intended glide path, further policy tightening in the near term was not anticipated at this juncture.

Most market experts expect the interest rates to remain at these elevated levels for an extended period of time as the RBI factors in the transmission of the previous hikes in monetary policy and monitors the evolving retail CPI inflation trajectory.

The RBI announced the government's first half gross borrowing calendar for FY 2014-15 which pegged the borrowing at ₹ 3.68 trillion as against ₹ 3.44 trillion in the same period prior year. The net borrowing is slated at ₹ 2.93 trillion in the first half as against ₹ 2.69 trillion in the same period last year. The borrowing is frontload on expected lines, with the first half gross borrowing at 62% of the full year borrowing.

It is expected that the relentless schedule of weekly borrowing of around ₹150 billion would keep the bond yields at elevated levels in the near term. RBIs continued anti-inflationary stance, would add to pressures on the bond yields as interest rates would remain elevated for a prolonged period. Moreover, the preference of the RBI to inject liquidity through the term repo route rather than through the OMO route has impacted bond market sentiments in the near term.

However, in the medium term, the bond market would take cues from the budget presented in June 2014 and clarity on the fiscal policies of the new government post the general elections.

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