# **Funds Available With Current Product Offerings**

- A Snapshot (as on 28th August 2014)

IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER.

### Investment Report

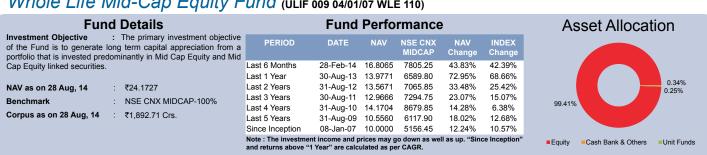
The month of August 2014 saw the benchmark index BSE Sensex and CNX Nifty gain 2.87% and 3.02% respectively. The Mid-cap index, CNX Mid-cap gained 2.55% during the same period.

## **Equity Funds**

## Large Cap Equity Fund (ULIF 017 07/01/08 TLC 110)

Fund Details		Fund	Perfo	rmance	)		Δ	Asset Allocation
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity and equity linked	PERIOD	DATE	NAV	CNX Nifty	NAV Change	INDEX Change		
securities.  NAV as on 28 Aug, 14 : ₹16.8905  Benchmark : CNX Nifty-100%  Corpus as on 28 Aug, 14 : ₹1,019.59 Crs.	Last 6 Months Last 1 Year Last 2 Years Last 3 Years Last 4 Years Last 5 Years Since Inception Note: The investmen	28-Feb-14 30-Aug-13 31-Aug-12 30-Aug-11 31-Aug-10 31-Aug-09 07-Jan-08	13.2557 11.4223 10.5689 9.9934 10.6922 8.9640 10.0000	6276.95 5471.80 5258.50 5001.00 5402.40 4662.10 6279.10	27.42% 47.87% 26.42% 19.12% 12.11% 13.51% 8.21%	26.72% 45.37% 22.99% 16.73% 10.16% 11.28% 3.62%	98.79%	0.91% 0.29%
	and returns above "1				пизир. Опп	o moophon	■Equity	Unit Funds Cash Bank & Others

#### Whole Life Mid-Cap Equity Fund (ULIF 009 04/01/07 WLE 110)



# Super Select Equity Fund (ULIF 035 16/10/09 TSS 110)

	Fund Details		Fu	nd Pe	Asset Allocation			
	Investment Objective : The primary investment objective of the fund is to provide income distribution over a period of medium to long term while at all times emphasizing the importance	PERIOD	DATE	NAV	CNX India 500 Shariah Index	NAV Change	INDEX Change	
	of capital appreciation.	Last 6 Months	28-Feb-14	14.0878	1538.85	33.51%	26.37%	
		Last 1 Year	30-Aug-13	12.3348	1369.32	52.49%	42.02%	
	NAV as on 28 Aug, 14 : ₹18.8091	Last 2 Years	31-Aug-12	11.4233	1248.38	28.32%	24.81%	2.25%
	Benchmark : CNX India 500 Shariah	Last 3 Years	30-Aug-11	10.9066	1184.94	19.92%	17.95%	07.750/
Index - 100%		Last 4 Years	31-Aug-10	11.2633	1287.72	13.68%	10.85%	97.75%
	Corpus as on 28 Aug, 14 : ₹830.20 Crs.	Since Inception	16-Oct-09	10.0000	1217.76	13.86%	10.09%	
		Note : The investment returns above "1 \)			■ Equity ■ Cash Bank & Others (Non Interest Bearing)			

#### Balanced Funds

#### Whole Life Aggressive Growth Fund (ULIF 010 04/01/07 WLA 110)

Fun		Fund	Perform	Asset Allocation				
Investment Objective of the fund is to maximize the	: The primary investment objective returns with medium to high risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change	17.80%	6
		Last 6 Months	28-Feb-14	17.4236	24.09%	19.68%		12.95%
		Last 1 Year	30-Aug-13	15.4806	39.67%	33.61%		12.95%
NAV as on 28 Aug, 14	: ₹21.6215	Last 2 Years	31-Aug-12	14.7335	21.14%	17.54%		2.78%
Benchmark	: Nifty - 65%	Last 3 Years	30-Aug-11	13.9471	15.74%	13.62%		0.96%
2011011111111	CRISIL Composite Bond	Last 4 Years	31-Aug-10	14.4199	10.66%	9.17%		
	Index -35%	Last 5 Years	31-Aug-09	12.3490	11.85%	9.79%		
0		Since Inception	08-Jan-07	10.0000	10.62%	8.66%	65.51%	
Corpus as on 28 Aug, 14		Note : The investmand returns above				'Since Inception"	<ul><li>Equity</li><li>Corporate Bonds</li><li>Cash Bank &amp; Others</li></ul>	Government Securities Unit Funds

## Whole Life Stable Growth Fund (ULIF 011 04/01/07 WLS 110)

		PERIOD					Asset Allocation	
	restment Objective : The primary investment objective of e fund is provide reasonable returns with low to medium risk.		DATE	NAV	NAV Change	INDEX Change		22.30%
		Last 6 Months	28-Feb-14	15.8370	16.89%	14.64%		
NAV as on 28 Aug, 14 : 3	₹18.5124	Last 1 Year	30-Aug-13	14.5290	27.42%	25.21%	26.70%	5.65%
Benchmark : !	Nifty - 40%	Last 2 Years	31-Aug-12	13.8398	15.66%	13.65%		1.63%
		Last 3 Years	30-Aug-11	12.9378	12.69%	11.41%		
l l	Index - 60%	Last 4 Years	31-Aug-10	12.8643	9.53%	8.47%		43.72%
Corpus as on 28 Aug, 14	₹89.04 Crs.	Last 5 Years	31-Aug-09	11.5380	9.92%	8.73%		43.72%
Sorpus as on 26 Aug, 14	109.04 CIS.	Since Inception	08-Jan-07	10.0000	8.39%	7.95%	■ Equity	Corporate Bonds
		Note : The investme returns above "1 Ye			as well as up. "Sir	ice Inception" and	Government Securities Cash Bank & Others	■ Unit Funds



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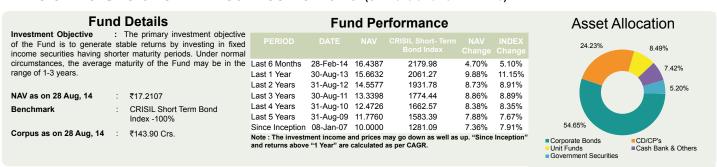
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#### Fixed Income Funds

#### Whole Life Income Fund (ULIF 012 04/01/07 WLI 110)

#### **Fund Details Fund Performance** Asset Allocation Investment Objective The primary investment objective of the Fund is to generate income through investing in a range of debt and money market instruments of various maturities with a view to maximizing the optimal balance between yield, safety Last 6 Months 28-Feb-14 16.0341 6.23% 6.59% 7.62% and liquidity. The Fund will have no investments in equity or equity Last 1 Year 30-Aug-13 15.3761 1923 46 10.78% 11 77% linked instruments at any point in time. Last 2 Years 31-Aug-12 14.5966 1862 92 8.02% 7.43% 2.41% Last 3 Years 30-Aug-11 13.2758 1713.36 8.66% 7.86% ₹17.0333 NAV as on 28 Aug, 14 Last 4 Years 31-Aug-10 12.3900 1618.71 8.28% 7.35% Benchmark CRISIL Composite Bond Last 5 Years 31-Aug-09 11.6670 1530.92 7.86% 7.03% Index -100% Since Inception 08-Jan-07 10.0000 1298.79 7.22% 6.82% ■Government Securities Corporate Bonds Note: The investment income and prices may go down as well as and returns above "1 Year" are calculated as per CAGR. up. "Since Inception" Corpus as on 28 Aug, 14 ₹242.03 Crs. ■Cash Bank & Others Unit Funds

#### Whole Life Short Term Fixed Income Fund (ULIF 013 04/01/07 WLF 110)



#### **Equity Outlook**

The month of August 2014 saw the benchmark index BSE Sensex and CNX Nifty gain 2.87% and 3.02% respectively. The Mid-cap index, CNX Mid-cap gained 2.55% during the same period.

FIIs were net buyers with inflows of around USD 1.1 bn in the month of August 2014 and the DIIs were net buyers to the tune of around USD 0.26 bn, with Insurance companies' net sellers of around USD 0.7 bn and domestic mutual funds, net buyers to the extent of around USD 0.96 bn over the same period. In the first eight months of the calendar year 2014, the FIIs had been net buyers to the tune of USD 13 bn with the DIIs net sellers to the tune of USD 5.34 bn, Insurance companies net sellers to the tune of USD 6 bn and mutual funds buying Indian equities to the tune of USD 0.66 bn.

The first quarter FY15 results saw the consumption holding strong. However, investment oriented business continued to remain sluggish on the back of execution issues and high interest costs. In the banking space, the asset quality concerns have eased, albeit marginally, but NPAs remain at elevated levels. Export sectors posted steady growth in the first quarter, but could moderate in the coming quarters as the impact of INR depreciation recedes due to adverse base effects.

The Prime Minister (PM) in his Independence Day address to the nation emphasized the need for greater financial inclusion. The PM stressed that the revamp of the manufacturing sector in India was crucial as it was a vehicle for job creation. There was a vision to create a digital India through greater use of the internet as well as focus on clean India to promote tourism. In a significant move, the PM decided to replace the Planning commission with a more representative body intended to take the national development agenda forward.

The PM launched the landmark financial inclusion programme, named the Jan DhanYojana aimed at providing a bank account for every Indian household with a specific target of 7.5 crore accounts by Jan 26<sup>th</sup>, 2015. Under this scheme, a person from an unbanked household, opening an account will get a RuPay debit card with a ₹ 1 lakh accident insurance cover. An additional ₹ 30,000 life insurance cover will also be given if the accounts are opened till 26<sup>th</sup> January,2015.

FDI ceiling in the defense sector has been hiked from current 26%, with the condition that the company seeking permission of the government for FDI up to 49% should be an Indian company owned and controlled by Indians. Foreign direct investment proposals above 49% will have to seek the approval of the Cabinet Committee on Security on case to case basis, wherever it is likely to result in access to state of the art technology in the country.

A combination of benign crude, stable rupee and sustained monthly hikes in diesel prices has brought the retail price of diesel close to parity with the under-recovery at just 8paise /litre as on September 1st. It remains to be seen if the government intends to deregulate diesel pricing thereby giving the Oil marketing companies (OMCs) the freedom to align prices with international crude oil prices. Going forward, the government's strategy to bring down cooking fuel under-recoveries will be watched.

RBI has prescribed guidelines to NBFCs on loans against securities (LAS). According to the guidelines, NBFCs need to maintain Loan to value (LTV) of 50% on the loans against securities and accept only Group 1 securities as collateral against these loans.

Indian equity markets have been the recipients of robust FII flows of USD 13 billion over the calendar year 2014, thus far. The global investors would be keenly watching the policy initiatives of the new government aimed at enabling a sustained increase in the trajectory



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of economic growth over the next five years. We believe that the equity markets offer comfort of reasonable valuations for a long-term investor with a 3-5 year view.

#### **Debt Outlook**

Debt market in the month of August 2014 saw the 10 year Government security(G-sec) close the month at 8.56% levels, hardening by 6 bps from the July levels. On the corporate bond side, the 10 year AAA corporate bonds closed the month at around 9.38% levels. The debt markets were buoyed by the government's decision to prune down the first half borrowing, albeit marginally, as it reflected the government's intent to limit the fiscal deficit to the budgeted 4.1% in FY 2015. The robust RBI's annual dividend transfer of ₹ 527bn has resulted in a reduction of the first half net borrowing program by ₹ 160bn.

The FIIs were buyers of Indian debt to the tune of USD 3 bn over the month of August with the cumulative FII inflows in the Indian debt standing at around USD 17 bn in CYTD thus far.

In an effort to streamline liquidity, the RBI introduced the overnight variable rate repo auctions. They divided the 14-day term repo auction over four tranches in a fortnight to tide over intra-week liquidity issues. This is expected to smoothen liquidity management from the banks' side such that the money market rates would be anchored around the repo rate of 8%.

The fiscal deficit over the period April-July was at 61.2% of the budget estimate. This deficit is not as alarming as it looks as the flows from the divestment receipts would start to kick in soon. Going forward, there could be some moderation in expenditure as well.

It is widely believed that achieving the tax-collection targets this fiscal would be a significant challenge failing which the government will need to go for higher divestment and non-tax revenues or cut planned expenditure as has been the norm over the past couple of years. Many market watchers anticipate an unchanged second half borrowing calendar as they believe that the government would meet the fiscal deficit target.

In the medium term, there could be a structural improvement in the fiscal deficit if the subsidies could be targeted better through direct benefit transfers into the beneficiary accounts. Going forward, the possible deregulation of diesel along the lines of deregulation in petrol could be an added positive for the fiscal deficit. The increase in tax collection in the next couple of years due to the expected revival of the economy could boost revenues.

On the inflation front, the RBI has been projecting CPI inflation as the predominant inflation indicator and hence, the July CPI print of 7.96% would be a cause for concern for the central bank while shaping its monetary policy. The RBI has maintained its strong resolve to disinflate the economy and hence would not nudge the repo rate down anytime soon. Meanwhile, it would like to see the CPI inflation track its glide path of 8% by January 2015 and 6% by January 2016.

The rating agency Moody's believed that India's persistently high inflation was weighing on its economic recovery and had constrained its sovereign rating. They opined that the recurrent inflationary pressures had kept domestic capital costs high, eroded the domestic purchasing power as well as savings and lowered the country's international competitiveness.

In the near term, the fixed income market would be monitoring the progress of monsoons as well as the trajectory of oil prices. The market would expect some re-jig in the limits to facilitate the FIIs to purchase more G-secs. The August CPI inflation print as well as the RBI's commentary in the Bi-monthly policy on September 30th will provide direction to the market.

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