### **Funds Available With Current Product Offerings**

- A Snapshot (as on 31st July 2013)

IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER.



### Message from CIO's Desk

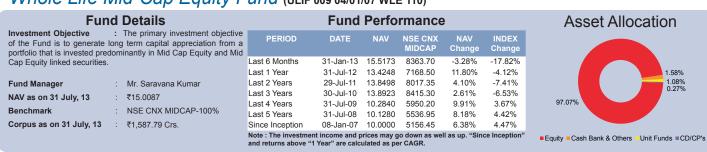
The month of July 2013 saw the benchmark indices; BSE Sensex and CNX Nifty losing around 0.26% and 1.72% respectively, even as the Mid-cap index, CNX Mid-cap shed 6.39% during the same period.

Saravana Kumai Chief Investment Officer

# Large Cap Equity Fund (ULIF 017 07/01/08 TLC 110)

Fund Details		Fund	Perfo	Asset Allocation				
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity and equity linked	PERIOD	DATE	NAV	CNX Nifty	NAV Change	INDEX Change		
securities.	Last 6 Months Last 1 Year	31-Jan-13 31-Jul-12	12.0870 10.5408	6034.75 5229.00	-1.89% 12.50%	-4.85% 9.81%		6,24%
Fund Manager : Mr. Saravana Kumar	Last 2 Years Last 3 Years	29-Jul-11 30-Jul-10	10.9588 10.6060	5482.00 5367.60	4.03% 3.79%	2.34% 2.27%		0.68%
NAV as on 31 July, 13 : ₹11.8589	Last 4 Years	31-Jul-09	8.8260	4636.45	3.79% 7.66%	5.49%	93.08%	
Benchmark : CNX Nifty-100%	Last 5 Years	31-Jul-08	8.2260	4332.95	7.59%	5.79%		
Corpus as on 31 July, 13 : ₹920.48 Crs.	Since Inception  Note: The investment	07-Jan-08	10.0000	6279.10	3.11%	-1.59%		
	and returns above "1			e inception	■Equity	Unit Funds Cash Bank & Others		

### Whole Life Mid-Cap Equity Fund (ULIF 009 04/01/07 WLE 110)



### Super Select Equity Fund (ULIF 035 16/10/09 TSS 110)

Fund Details		Fu	nd Pe	Asset Allocation			
Investment Objective : The primary investment objective of the fund is to provide income distribution over a period of medium to long term while at all times emphasizing the importance	PERIOD	DATE	NAV	CNX India 500 Shariah Index	NAV Change	INDEX Change	
of capital appreciation.	Last 6 Months Last 1 Year	31-Jan-13 31-Jul-12		1374.11 1215.84	1.57% 13.67%	1.34% 14.53%	6.70%
Fund Manager : Mr. Saravana Kumar	Last 2 Years	29-Jul-11		1275.35	4.43%	4.49%	
NAV as on 31 July, 13 : ₹12.6692	Last 3 Years Since Inception	30-Jul-10 16-Oct-09		1298.75 1217.76	4.38% 6.44%	2.35% 3.60%	93.30%
Benchmark : CNX India 500 Shariah Index - 100%	Note : The investmereturns above "1 Y						
Corpus as on 31 July, 13 : ₹559.03 Crs.							■ Equity ■ Cash Bank & Others(Non Interest Bearing)

### **Balanced Funds**

### Whole Life Aggressive Growth Fund (ULIF 010 04/01/07 WLA 110)

	d Details		Fund	Perform	Asset Allocation			
Investment Objective of the fund is to maximize the	: The primary investment objective returns with medium to high risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change		22.97%
		Last 6 Months	31-Jan-13	16.5505	-3.17%	-3.08%		7.81%
		Last 1 Year	31-Jul-12	14.6897	9.09%	8.22%		1.85% 1.71%
Fund Manager	: Mr. Saravana Kumar	Last 2 Years	29-Jul-11	14.7743	4.15%	3.98%		1.7 170
NAV as on 31 July, 13	: ₹16.0254	Last 3 Years	30-Jul-10	14.2751	3.93%	3.74%		
Benchmark	: Nifty - 65%	Last 4 Years Last 5 Years	31-Jul-09 31-Jul-08	12.2660 10.6660	6.91% 8.48%	5.67% 6.24%	65.67%	
	CRISIL Composite Bond	Since Inception	08-Jan-07	10.0000	7.45%	6.08%	■ Equity	Corporate Bonds
Corpus as on 31 July, 13	Index -35% : ₹361.05 Crs.	Note : The investment and returns above				"Since Inception"	Government Securities Cash Bank & Others	■Unit Funds

### Whole Life Stable Growth Fund (ULIF 011 04/01/07 WLS 110)

Fund Details				Fund	Asset Allocation				
Investment Objective : The the fund is provide reasonable re-		The primary investment objective of returns with low to medium risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change	31.73%	16.38%
			Last 6 Months	31-Jan-13	15.1358	-1.62%	-1.81%		
und Manager	:	Mr. Saravana Kumar	Last 1 Year	31-Jul-12	13.7616	8.21%	7.08%		10.24%
NAV as on 31 July, 13		₹14.8912	Last 2 Years	29-Jul-11	13.3625	5.57%	5.15%		1.39%
Benchmark		Nifty - 40%	Last 3 Years	30-Jul-10	12.7945	5.19%	4.79%		
encimark	CRISIL Composite Bond	Last 4 Years	31-Jul-09	11.4930	6.69%	5.79%		40.25%	
		Index - 60%	Last 5 Years	31-Jul-08	10.0710	8.14%	6.57%		40.2370
			Since Inception	08-Jan-07	10.0000	6.25%	6.19%	■ Equity	Corporate Bonds
orpus as on 31 July, 13	s as on 31 July, 13 : ₹80.35 Crs. Note: The investment income and prices may go down as well as up. "Since Inception" returns above "1 Year" are calculated as per CAGR.						nce Inception" and	Government Securities Cash Bank & Others	■ Unit Funds



## **Funds Available With Current Product Offerings**

- A Snapshot (as on 31st July 2013)

### Fixed Income Funds

### Whole Life Income Fund (ULIF 012 04/01/07 WLI 110)

	Details		Fui	nd Pe	Asset Allocation					
	inco	The primary investment objective ome through investing in a range ruments of various maturities with	PERIOD	DATE	NAV	Crisil Composite Bond Fund Index	NAV Change	INDEX Change	33.46%	12.53%
		nal balance between yield, safety		31-Jan-13	15.3585	1943.07	1.38%	0.21%	33.40%	7.25%
and liquidity. The Fund will h	nave	no investments in equity or equity	Last 1 Year	31-Jul-12	14.4753	1849.96	7.56%	5.26%		6.28%
linked instruments at any po	oint ir	n time.	Last 2 Years	29-Jul-11	13.1511	1699.88	8.81%	7.03%		4.52%
			Last 3 Years	30-Jul-10	12.3580	1613.57	8.01%	6.47%		4.5270
Fund Manager	:	Mr. Saravana Kumar	Last 4 Years	31-Jul-09	11.6830	1543.10	7.44%	5.99%		27.27
NAV as on 31 July, 13	:	₹15.5703	Last 5 Years	31-Jul-08	10.2660	1382.84	8.69%	7.08%		35.97%
Benchmark		CRISIL Composite Bond	Since Inception	08-Jan-07	10.0000	1298.79	6.98%	6.36%	-0	-O-monto Dondo
Donomian		Index -100%	Note: The investment income and prices may go down as well as up. "Since Inception" and returns above "1 Year" are calculated as per CAGR.						<ul> <li>Government Securities</li> <li>Unit Funds</li> <li>Fixed Deposit</li> </ul>	■Corporate Bonds ■Cash Bank & Others ■CD/CP's
Corpus as on 31 July, 13	:	₹227.78 Crs.							■ Fixed Deposit	=CD/CF S

### Whole Life Short Term Fixed Income Fund (ULIF 013 04/01/07 WLF 110)



#### Equity Outlook

he month of July 2013 saw the benchmark indices; BSE Sensex and CNX Nifty losing around 0.26% and 1.72% respectively, even as the Mid-cap index, CNX Mid-cap shed 6.39% during the same period.

FIIs were net sellers with outflows of around USD 1 billion in July 2013 even as the DIIs were net sellers to the tune of around USD 258 million, with Insurance companies' net buyers of around USD 108 million and domestic mutual funds, net sellers to the extent of a muted 365 million over the month. In the seven months of the calendar year 2013, the FIIs have been net buyers to the tune of USD 12.5 billion with the DIIs net sellers to the tune of USD 7.9 billion, Insurance companies and mutual funds selling Indian equities to the tune of USD 5.3 billion and USD 2.6 billion respectively. The FII holdings in the Nifty stocks stood at a record high of 21.8% as of June 2013 even as the DII holdings rose marginally to 12.9%, albeit still at levels seen in December 2010.

Consensus earnings estimates for the broad market (MSCI India) were revised down by 0.4% FY 2014 (E) to 12% and remained largely unchanged for FY 2015 (E) at 15% over the month.

HSBC's India manufacturing PMI for July 2013 came in at 50.1 as against 50.3 in June 2013, easing marginally as output continued to decline even as new export orders continued to expand, albeit at the slower pace than the prior month. The PMI reflected a sharp up tick in input prices possibly stemming from the weak INR even as the output price increase has been more modest, implying declining corporate margins due to weak pricing power with the manufacturers.

The central government's gross tax collections grew at an anaemic 4% year on year during April-June 2013, below the budget estimate of 19% year on year. The direct tax collection grew 8% year on year, even as the indirect tax collection declined 4% year on year, during April-June 2013. The pressure on the tax collection stems from a slowdown in domestic growth, industrial activity and international trade.

The government approved FDI limit increases in a clutch of sectors including defense and telecom to ease the pressure on the INR. FDI in telecom will increase to 100%, resulting in the foreign investor not needing an Indian partner to comply with local regulations and having the freedom to bring in equity as per the growth requirement. In the defense sector, while the government has retained the 26% overall cap, it has opened a window for case-by-case approval for a higher limit.

In an effort to boost the sagging exports, the Ministry of Commerce and Industry had increased the interest-rate subvention to 3% from 2%. This move will benefit exporters, which are micro and small enterprises, irrespective of export sector. Additionally, exporters belonging to handlooms, handicraft, carpets, toys & sports goods, processed agricultural products, readymade garments, 235 tariff lines in engineering sectors and six tariff lines in textiles made-ups are eligible for this subvention. The export target for FY2014 could be reduced to USD 325 billion from USD 350 billion as a result of a muted global growth scenario.

The monsoon session of Parliament, which starts on 5th August, is likely to witness a few important bills passed. Key bills such as the Food Security, Land Acquisition, Insurance, Direct Tax Code, and Real Estate bills are awaiting parliamentary approvals.

The Indian equity market offers the comfort of reasonable valuations. We believe that the Indian equities offer an attractive entry point for a long term investor with a 3-5 year view.



## **Funds Available With Current Product Offerings**

### - A Snapshot (as on 31st July 2013)

#### Debt Outlook

July 2013 saw the 10 year Government securities (G-sec) harden by around 70 bps to close the month at 8.17% levels. The yields of the 30 year G-sec over the 10 year G-sec was 58 bps in July 2013 as against just 20 bps, seen in the prior month.

The corporate bonds hardened during the month of July 2013 in line with the G-sec market to close the month at around the 9.50% levels in the 10 year bonds, 100 bps higher than the June levels of 8.50%. As a consequence, the corporate bond spread over the erstwhile benchmark 10 year G-sec stood at around 120 bps in July 2013, expanding from 75 bps in the prior month.

On July 15th, after market hours, the RBI hiked the Marginal Standing Facility (MSF) rate by 200 bps to 10.25% with immediate effect, implying a corridor of 300bps from the policy rate of 7.25%, thereby raising the cost of short term funds. Simultaneously, it placed a ceiling on LAF support to 1% of NDTL effective July 17, 2013, thereby demonstrating its resolve to tighten liquidity. On July 23rd, the RBI tightened the liquidity further with bank-specific limits for LAF at 0.5% of banks NDTL stipulating a minimum daily CRR balance at 99% of requirement against the 70% earlier. While these measures were aimed at stabilizing the forex market by increasing the cost of overnight borrowings, the transmission of the yield pressure was effected across the G-Sec curve. The unintended consequence of the RBI measures was the increase in the borrowing costs for the government as the entire yield curve got pulled up, even as the yield curve inverted. The pressures were seen in the corporate bond market as the yields spiked up, raising concerns of higher borrowing costs for corporate India affecting economic growth.

The RBI in its Mid-quarter monetary Policy Review decided to keep the Cash reserve ratio (CRR) of scheduled banks unchanged at 4 % and keep the policy reporate under the liquidity adjustment facility (LAF) unchanged at 7.25%. The RBI revised the growth projection for 2013-14 marginally downwards from 5.7% to 5.5%.

The RBI stated that during Q1 of 2013-14, the inflation trajectory had moved largely in line with these expectations, although some risks to the path of inflation had surfaced in June 2013. The RBI expressed concern that the stronger than expected monsoon had not yet softened food inflation as much as it should have. In particular, the vegetable prices had been impacted by weather-driven supply disruptions. The RBI was also concerned about the firming up of crude oil prices reflecting in an upward adjustment of domestic prices of petroleum products, besides the programmed revisions in diesel prices. They believed that the sharp depreciation of the Indian rupee (INR) since mid-May was expected to pass through in the months ahead to domestic fuel inflation as well as to non-food manufactured products inflation through its import content. They opined that the timing and magnitude of the remaining administered price revisions was a source of uncertainty for the inflation outlook.

The RBI expressed concern that India, with its large Current Account Deficit (CAD) and dependence on external flows for financing it, remained vulnerable to the confidence and sentiment in the global financial markets. In fact, they opined that the large CAD, well above the sustainable level of 2.5 % of GDP for three years in a row, is a formidable structural risk factor. They explained that the recent measures by the RBI to restore stability to the foreign exchange market should be seen in this context and should be used as a window of opportunity to put in place policies to bring the CAD down to sustainable levels.

The RBI explained that the recent liquidity tightening measures were aimed at checking undue volatility in the foreign exchange market and the monetary policy would revert to supporting growth, as and when stability returned to the foreign exchange market. They placed the onus on the government to mitigate external pressures on the INR stating that the time available now should be used with alacrity to institute structural measures to bring the CAD down to sustainable levels.

Market watchers believe that the pressure on the yields would continue in the near term even if external sector stabilizes as the exit of this tight liquidity situation would be in a calibrated manner. Meanwhile, the collateral damage would be in the form of a sharp rise in short and long term interest rates that would eventually impact the availability and pricing of credit, resulting in weaker economic activity. The silver lining is in the form of a sharp fall in inflation, which can open up more space for the RBI to nudge interest rates downwards after restoring a semblance of stability to the external sector.

The 10 year benchmark G-sec would remain volatile at 8.00 - 8.40% levels and the near term direction of the Gsec yields would largely depend on the trajectory of the INR.

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