Funds Available With Current Product Offerings

- A Snapshot (as on 31st March 2013)

IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER.



Message from CIO's Desk

The month of March 2013 saw the benchmark indices; BSE Sensex and CNX Nifty shed around 0.14% and 0.18% respectively, even as the Mid-cap index, CNX Mid-cap lost 1.84% during the same period.

Saravana Kumar Chief Investment Officer

Large Cap Equity Fund (ULIF 017 07/01/08 TLC 110)

Fund Details		Fund	Perfo	mance	•		Ass	et Allocation
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in equity and equity linked	PERIOD	DATE	NAV	CNX Nifty	NAV Change	INDEX Change		
securities.	Last 6 Months Last 1 Year	30-Sep-12 31-Mar-12	11.3770 10.5029	5703.30 5295.55	1.49% 9.94%	-0.36% 7.31%		
Fund Manager : Mr. Saravana Kumar	Last 2 Years Last 3 Years	31-Mar-11 31-Mar-10	11.4116 10.0892	5833.75 5249.10	0.59% 4.60%	-1.30% 2.68%		5.09%
NAV as on 31 Mar, 13 : ₹11.5466	Last 4 Years	31-Mar-09	5.7290	3020.95	4.60% 19.15%	2.06% 17.11%	94.91%	
Benchmark : CNX Nifty-100%	Last 5 Years	31-Mar-08	9.3590	4734.50	4.29%	3.72%		
Corpus as on 31 Mar, 13 : ₹929.42 Crs.	Since Inception Note : The investmen and returns above "1				2.79% I as up. "Sinc	-1.89% ce Inception"	■Equity	Cash Bank & Others

Whole Life Mid-Can Equity Fund (1) 15 000 04/04/07 MI E 440)

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Fund Details		Fund	Perfo	rmance	•		Asset Al	location
Investment Objective : The primary investment objective of the Fund is to generate long term capital appreciation from a portfolio that is invested predominantly in Mid Cap Equity and Mid	PERIOD	DATE	NAV	NSE CNX MIDCAP	NAV Change	INDEX Change		
Cap Equity linked securities.	Last 6 Months Last 1 Year	30-Sep-12 31-Mar-12	14.4475 13.5457	7840.55 7711.40	1.74% 8.51%	-5.60% -4.02%		1.71%
Fund Manager : Mr. Saravana Kumar	Last 2 Years	31-Mar-11	13.6258	8040.15	3.86%	-4.05%		1.54% 0.71%
NAV as on 31 Mar, 13 : ₹14.6988 Benchmark : NSE CNX MIDCAP-100%	Last 3 Years Last 4 Years Last 5 Years	31-Mar-10 31-Mar-09 31-Mar-08	12.7603 6.2150 11.7850	7704.90 3407.45 6240.65	4.83% 24.01% 4.52%	-1.33% 21.40% 3.47%	96.04%	0.11.1
Corpus as on 31 Mar, 13 : ₹1,752.74 Crs.	Since Inception Note: The investment and returns above "	08-Jan-07	10.0000 rices may g	5156.45 o down as we	6.38%	5.97%	■ Equity Cash Bank & Others	Fixed Deposit CD/CP's

Super Select Equity Fund (ULIF 035 16/10/09 TSS 110)

Fund Details		Fu	nd Pe	rformance			1	Asset Allocation
Investment Objective : The primary investment objective of the fund is to provide income distribution over a period of medium to long term while at all times emphasizing the importance	PERIOD	DATE	NAV	CNX India 500 Shariah Index	NAV Change	INDEX Change		
of capital appreciation.	Last 6 Months Last 1 Year	30-Sep-12 31-Mar-12		1322.78 1252.73	0.46% 6.71%	0.01% 5.60%		9.23%
Fund Manager : Mr. Saravana Kumar	Last 2 Years	31-Mar-11	11.7349	1340.15	1.32%	-0.65%		
NAV as on 31 Mar, 13 : ₹12.0459	Last 3 Years Since Inception	31-Mar-10 16-Oct-09		1274.90 1217.76	4.76% 5.53%	1.24% 2.42%	90.77%	
Benchmark : CNX India 500 Shariah Index - 100%	Note : The investment returns above "1"			ay go down as well as r CAGR.	up. "Since In	ception" and		
Corpus as on 31 Mar, 13 : ₹517.23 Crs.							■ Equity	■Cash Bank & Others (Non Interest Bearing)

Balanced Funds

Whole Life Aggressive Growth Fund (ULIF 010 04/01/07 WLA 110)

	d Details		Fund	Perform	ance		Asset Al	location
Investment Objective of the fund is to maximize the	: The primary investment objective e returns with medium to high risk.	PERIOD	DATE	NAV	NAV Change	INDEX Change		22.60%
		Last 6 Months	30-Sep-12	15.6152	2.02%	1.23%		7.79%
		Last 1 Year	31-Mar-12	14.6248	8.92%	8.00%		
Fund Manager	: Mr. Saravana Kumar	Last 2 Years	31-Mar-11	15.0577	2.86%	2.12%		6.40%
NAV as on 31 Mar, 13	: ₹15.9299	Last 3 Years	31-Mar-10	13.6178	5.37%	4.31%		
Benchmark	: Nifty - 65%	Last 4 Years	31-Mar-09	9.1200	14.96%	13.52%	63.20%	
Delicilliark	•	Last 5 Years	31-Mar-08	11.6350	6.49%	4.85%		
	CRISIL Composite Bond	Since Inception	08-Jan-07	10.0000	7.76%	6.35%		
Corpus as on 31 Mar, 13		Note: The investment and returns above				"Since Inception"	■ Equity ■ Government Securities	Corporate Bonds Cash Bank & Others

Whole Life Stable Growth Fund (ULIF 011 04/01/07 WLS 110)

the fund is provide reasonable return Fund Manager : Mr NAV as on 31 Mar, 13 : ₹1	∕lr. Saravana Kumar 14.8365	PERIOD Last 6 Months Last 1 Year Last 2 Years	30-Sep-12 31-Mar-12 31-Mar-11	NAV 14.4055 13.5215	NAV Change 2.99% 9.73%	INDEX Change 2.37% 8.49%	32.24%	15.64%
NAV as on 31 Mar, 13 : ₹1	Mr. Saravana Kumar 14.8365	Last 1 Year	31-Mar-12	13.5215	9.73%	8.49%		
NAV as on 31 Mar, 13 : ₹1	14.8365							
•	14.0000	Last 2 Years	31 Mar 11					
· ·			31-Iviai-11	13.3905	5.26%	4.57%		0.61%
	lifty - 40%	Last 3 Years	31-Mar-10	12.3589	6.28%	5.47%		
	CRISIL Composite Bond	Last 4 Years	31-Mar-09	9.5080	11.77%	10.95%		39.02%
	ndex - 60%	Last 5 Years	31-Mar-08	10.5910	6.97%	5.66%		
		Since Inception	08-Jan-07	10.0000	6.54%	6.54%	■ Equity	Corporate Bonds
Corpus as on 31 Mar, 13 : ₹8	rpus as on 31 Mar, 13 : ₹81.46 Crs. Note : The investment income and prices may go down as well as up. "Since Inception" an returns above "1 Year" are calculated as per CAGR.							



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Fixed Income Funds

Whole Life Income Fund (ULIF 012 04/01/07 WLI 110)

Fund Details Fund Performance Asset Allocation : The primary investment objective Investment Objective PERIOD NAV INDEX of the Fund is to generate income through investing in a range 41.23% Change **Bond Fund Index** Change of debt and money market instruments of various maturities with 8.50% a view to maximizing the optimal balance between yield, safety Last 6 Months 30-Sep-12 14.8155 4.70% 4.19% and liquidity. The Fund will have no investments in equity or equity Last 1 Year 31-Mar-12 13 9560 1795 50 11.15% 9 27% 6.70% linked instruments at any point in time. Last 2 Years 31-Mar-11 12.8288 1667 12 9.96% 8.48% Last 3 Years 31-Mar-10 12.1467 1586.80 8.49% 7.33% Mr. Saravana Kumar **Fund Manager** 31-Mar-09 11.3130 8.21% Last 4 Years 1505.33 6.85% 43.16% Last 5 Years NAV as on 31 Mar, 13 : ₹15.5121 31-Mar-08 10.3240 1402.21 8.48% 6.95% Since Inception 08-Jan-07 10.0000 1298.79 7.30% 6.85% Corporate Bonds Government Securities Benchmark CRISIL Composite Bond Note: The investment income and prices may go down as well as up. "Since Inception" and returns above "1 Year" are calculated as per CAGR. Cash Bank & Others ■Fixed Deposit Index -100% Unit funds Corpus as on 31 Mar, 13 : ₹213.53 Crs.

Whole Life Short Term Fixed Income Fund (ULIF 013 04/01/07 WLF 110)

	nd Details		Fur	nd Per	formance			Asset All	ocation
	 The primary investment objective e stable returns by investing in fixe horter maturity periods. Under norm 	d PERIOD	DATE	NAV	CRISIL Short- Term Bond Index		INDEX Change	12.84%	11.58%
circumstances, the average	e maturity of the Fund may be in the	e Last 6 Months	30-Sep-12	14.7110	1948.67	4.13%	4.05%		
range of 1-3 years.		Last 1 Year	31-Mar-12	13.9537	1858.56	9.78%	9.10%		4.96%
		Last 2 Years	31-Mar-11	12.8276	1716.04	9.28%	8.70%		4.13%
Fund Manager	: Mr. Saravana Kumar	Last 3 Years	31-Mar-10	12.2455	1632.46	7.75%	7.49%		
NAV as on 31 Mar, 13	: ₹15.3186	Last 4 Years	31-Mar-09	11.4150	1541.81	7.63%	7.09%		66,49%
•	: CRISIL Short Term Bond	Last 5 Years	31-Mar-08	10.3690	1404.31	8.12%	7.62%		00.4370
Benchmark	Index -100%	Since Inception	08-Jan-07	10.0000	1281.09	7.09%	7.65%		
Corpus as on 31 Mar, 13	: ₹104.84 Crs.	Note: The investr and returns above			nay go down as well as as per CAGR.	up. "Since	Inception"	■Corporate Bonds ■CD/CP's ■Unit funds	■Cash Bank & Other ■Fixed Deposit

Equity Outlook

The month of March 2013 saw the benchmark indices; BSE Sensex and CNX Nifty shed around 0.14% and 0.18% respectively, even as the Mid-cap index, CNX Mid-cap lost 1.84% during the same period.

FIIs were net buyers with net inflow of around USD 1.9 billion in March 2013 even as the DIIs were net sellers to the tune of around USD 1.4 billion, with domestic mutual funds net sellers of around USD 0.3 billion and Insurance companies net sellers of around USD 1.1 billion over the month. In the first three months of the calendar year 2013, the FIIs have been net buyers to the tune of USD 10.5 billion with the DIIs net sellers to the tune of USD 6.3 billion, Insurance companies and mutual funds selling Indian equities to the tune of USD 5.0 billion and USD1.3 billion respectively.

Indian equities were among the best performing asset classes in CY 2012 on the back of the Government's thrust on reforms but increasing political uncertainty, RBI's hawkish guidance in the Mid-quarter monetary policy and limited window available for reforms, given the busy election calendar over the next one year ,have weighed on the equity market in the first three months of CY 2013.

The investment cycle remains weak with the private capex cycle muted. The sentiment is affected by sustained high retail inflation, lower growth impacting employment opportunities as well as structural deterioration of the macro-indicators. These factors have driven the household savings into physical assets has added pressure on the domestic financial savings, impacting monetary transmission and partly offsetting the impact of the rate cuts from RBI.

The consensus earnings estimate for the broad market (MSCI India) were reduced by 1% and 0.8% for FY 2013 (E) and FY 2014(E) over the month. The estimates earnings growth stands at 10% and 15% for FY 2013(E) and FY 2014(E) respectively. The equity markets would take further cues from the Budget session of parliament as it resumes on 22nd April and continues till 10th May and could see some key bills pertaining to insurance and pension sectors, land acquisition and food security being in the agenda for discussion.

The fourth quarter fiscal FY 2013 earnings will be closely tracked by the market to see any visible signs of a pick up in the investment cycle. The earnings season is expected to see a muted revenue growth due to the prevailing sluggish demand conditions. The profitability could be adversely impacted due to higher input prices of petroleum products and inadequate pricing power of corporate India.

The government is expected to speed up project clearances, spur PSU capex spends as well as announce the new exports policy and these initiatives would be seen as positive by the equity markets. In an attempt to speed up investments in the oil and gas space, the Cabinet Committee on Investment (CCI) has given clearances to oil and gas activity in five blocks off the east coast. The government will pay ₹ 250billion additional cash subsidy to PSU fuel retailers to cover for the revenue they lost on selling auto and cooking fuel below cost in FY 2013. The GDP growth will continue be driven by consumption as sizeable government spend in a pre-election year as well as initiatives such as direct cash transfers will act as tailwinds.

The market offers the comfort of reasonable valuations at around 14 times one year forward price earnings, close to long term averages. We believe that the Indian equities offer an attractive entry point for a long term investor with a 3-5 year view.



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Debt Outlook

March 2013 saw the benchmark 10 year Government securities (G-sec) harden by 8 bps to close the month at 7.95% levels.

March 2013 saw the G-sec market selling off due to the RBI policy reiterating that there was only limited space available for further easing .The yields of the 30 year G-sec over the 10 year G-sec was at around 30 bps in March 2013 as against the 25 bps, seen in the prior month.

The corporate bond market eased towards the end of March as the supply got absorbed, to close the month at around the 8.85% levels in the 5-10 year bonds, 5 bps lower than the February levels of 8.90%. As a consequence, the corporate bond spread over the benchmark 10 year G-sec stood at around 75 Bps in March 2013, contracting from the February 2013 levels.

On the liquidity front, the Liquidity Adjustment Facility -LAF continued to be the primary mode of liquidity injection, maintaining a shortfall of around Rs.1 trillion levels for most of the month before ending the month at over Rs.1.5 trillion levels, due to financial year end liquidity demand, as well as muted deposit growth in the banking system, thereby requiring the RBI to shore up the liquidity through the Open Market Operations (OMOs).

The Reserve Bank of India (RBI) in its Mid-quarter monetary policy review reduced the policy repo rate under the liquidity adjustment facility (LAF) by 25 basis points from 7.75 % to 7.50% and signaled that "even as the policy stance emphasizes addressing the growth risks, the headroom for further monetary easing remains quite limited." It has placed the onus on sustaining growth squarely on the government by stating that a competitive interest rate is necessary but not sufficient for stimulating growth by increasing investments.

The RBI believed that the growth had decelerated significantly, even as inflation remained at an elevated level. The RBI noted the softening of non-food manufactured products inflation but was concerned about the fact that food inflation remained high. The RBI was disappointed with the services sector growth, which had been the mainstay of the overall growth, decelerating to its slowest pace in a decade pulling down India's GDP growth in Q3 of 2012-13 to 4.5 %, the weakest in the last 15 quarters. While overall industrial production growth turned positive in January 2013, key sectors such as capital goods and mining continued to contract.

The RBI stated that the year-on-year headline WPI inflation had edged up to 6.8 % in February 2013 from 6.6 % in January, essentially reflecting the upward revisions effected to administered prices of petroleum products. The RBI expressed satisfaction that the non-food manufactured products inflation had continued its downward trajectory since September 2012, enabled by softening prices of metals, textiles and rubber products. The RBI was worried at the upward path of retail inflation since October 2012, on sustained price pressures from food items, especially cereals and proteins.

The RBI listed the key macroeconomic priorities, which were to raise the growth rate, restrain inflation pressures and mitigate the vulnerability of the external sector.

On the growth front, the RBI believed that the key to reinvigorating growth was by accelerating investment. The RBI stated that the government had a critical role to play in this regard by remaining committed to fiscal consolidation, easing the supply bottlenecks and improving governance surrounding project implementation. On the external sector front, the RBI noted that the key challenge was to reduce the CAD and that financing of the CAD with stable flows remained a challenge. The RBI expected the headline inflation to be range-bound around current levels over 2013-14 in view of sectoral demand-supply imbalances, the ongoing corrections in administered prices and their second-round effects. Moreover, elevated food prices, including pressures stemming from MSP increases had adverse implications for inflation expectations and the risks on account of the CAD remained significant.

The first half FY2014 borrowing calendar was front-loaded, accounting for around 60% of the fiscal's budgeted gross borrowing at Rs3.49 trillion, resulting in a net borrowing Rs 2.74 trillion. The Government also plans to issue Rs120-200 billion of inflation-indexed bonds. The RBI borrowing calendar sees the weekly borrowing at Rs150 billion, except for two weeks in August. The issuance in H1 is concentrated in the below 15 year segment, which accounts for around 67% of the borrowing programme. The 15 year-19 year and above 20 year maturity segments each constitute around 16% of the total borrowings.

In what is broadly seen as a positive development in the debt market, the existing debt limits will be merged into two broad categories -Gsecs limit of USD 25 billion and corporate bond limit of USD 51 billion , thereby removing the various sub-limits like GSec old, GSec long term, corporate bond limit in QFIs and FII in long-term infra bonds.

Going forward, monetary easing, continuation of OMOs and weak credit demand will be key positives for the government securities even as the supply of bonds through weekly auctions will be the dampener.

In the near term, the increasing G-sec supply through weekly auctions in April 2013 would keep the yields under pressure and the 10-year yield G-sec may trade in the range of 7.80-8.00%.

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