# **Protection** Solutions

Tata AIA Life Insurance Sampoorna **Raksha** 

Non-linked Non-participating Term Assurance Plan



# Tata AIA Life Insurance Sampoorna Raksha

A Non-linked Non-participating Term Assurance Plan

Choice... is a great option, when you receive the best of both worlds!

We all want to ensure that our loved ones are never short in terms of financial resources to live the life of their dreams. While we cannot foresee our future, we can definitely make plans to ensure that the dreams of our loved ones are never compromised, thereby providing a strong 'foundation' of financial security for them.

Presenting Tata AIA Life Insurance Sampoorna Raksha Plan, a pure term insurance plan that provides financial protection to your family and offers you the flexibility to choose the plan that suits your need. You may opt to receive either a Lump Sum benefit on Death or Lump Sum benefit on Death and Monthly Income for next 10 years while also enjoying the flexibility to enhance your life cover.

# **Key benefits**

- Flexibility to choose from 4 Death Benefit options:
  - Option 1 "Sum Assured on Death" as Lump Sum benefit on Death
  - Option 2 "Sum Assured on Death" as Lump Sum benefit on Death & Monthly Income for next 10 years
  - Option 3 "Enhanced Sum Assured on Death" as Lump Sum benefit on Death
  - Option 4 "Enhanced Sum Assured on Death" as Lump Sum benefit on Death & Monthly Income for next 10 years
- Life Cover for Policy Term up to 40 years or 80 years of age
- Choice of Regular or Limited (5 or 10 Years) Premium Paying Term
- Lower premiums rates for Non Smokers and Female lives
- Enhance your protection with Optional Rider
- Large Sum Assured discount for Higher Coverage
- Receive tax benefits u/s 80C and 10(10D), as per the applicable Income Tax laws

# How Does the Plan Work?

Anurag, aged 30 years (male) is a young entrepreneur; he has a 2 year old son Aarush. Anurag wants to protect his wife Pranjal & Aarush in case something unfortunate were to happen to him. To ensure his family is protected from financial crisis, he opts for Tata AIA Life Insurance Sampoorna Raksha Plan for a policy term of 40 years and premium payment term of 10 years.

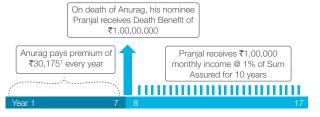
# Scenario I:

Anurag Opts for Plan Option 2 - Basic Sum Assured payable on Death & Monthly Income thereafter for 10 years

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 Pays an Annualised Premium of ₹30,175¹ p.a., assuming that he is in good health

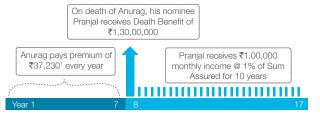
- Gets a Sum Assured of ₹1 Crore
- In event of unfortunate death of Anurag at age 36 years, his wife Pranjal receives a lump sum death benefit of Rs. 1 Crore and receives an income of ₹1,00,000 per month for 10 years.



# Scenario II:

Anurag Opts for Plan Option 4 - Enhanced Sum Assured payable on Death & Monthly Income thereafter for 10 years

- Pays an Annualised Premium of ₹37,230¹ p.a., assuming that he is in good health
- Gets a Sum Assured of ₹1 Crore
- Sum Assured under this option increases at a simple rate of 5% every year, i.e. ₹5,00,000 every year
- In event of unfortunate death of Anurag at age 36 years, his wife Pranjal receives a Enhanced Sum Assured on Death as lumpsum death benefit of ₹1,30,00,000 and receives an income of ₹1,00,000 per month for 10 years.



## Indicative Premiums:

# Annual premiums for a 30 year old individual for Regular Pay Option.

Policy	Sum	Gender	Smoker /	Option 1	Option 2	Option 3	Option 4
Term	Assured	Non Smoke					
	50,00,000	Male	Smoker	6,650	10,000	8,100	11,300
30		Male	Non Smoker	5,000	7,100	5,850	7,850
		Female	Smoker	5,950	8,750	7,100	9,950
		Female	Non Smoker	4,600	6,350	5,250	7,000
		Male	Smoker	10,640	17,000	12,960	19,210
	1,00,00,000	Male	Non Smoker	8,000	12,070	9,360	13,345
		Female	Smoker	9,520	14,875	11,360	16,915
		Female	Non Smoker	7,360	10,795	8,400	11,900

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The premium shown in the examples and the illustrations above are for a healthy individual and standard life excluding all taxes, duties, cesses or levies, (including but not limited to Service Tax, TDS, Surcharge or Cess). All taxes, duties, cesses or levies, (including but not limited to Service Tax, TDS, Surcharge or Cess) are applicable as per governing laws. Tata AIA Life Insurance Company Limited reserves the right to recover/deduct from the policyholder, any levies and duties (including Service Tax, Surcharge or Cess and TDS), as imposed by the Government or any statutory authority from time to time. Kindly refer the sales illustration for the exact premium. Rider chargers are not taken into account in this illustration.

# Eligibility Criteria at a Glance

Plan Parameters	Minimum	Maximum		
Age at Entry (years)2	18	For Regular Pay - 70 years		
		For Limited Pay 5 – 70 years		
		For Limited Pay 10 - 65 years		
Age at Maturity (years)2	28	80 years last birthday		
Death Benefit Option <sup>3</sup>	• " Sum Assured on Death" payable on Death			
		Death" payable on Death & nereafter for 10 years		
	"Enhanced Sum A Death	Assured on Death" payable on		
	<ul> <li>"Enhanced Sum Assured on Death" payable on Death &amp; Monthly Income thereafter for 10 years</li> </ul>			
Policy Term (PT) (years)	Premium Paying Term (PPT)	Policy Term		
	Regular Pay/ Limited Pay 5 years	10 to 40 years		
	Limited Pay 10 years	15 to 40 years		
Premium Payment	Limited Pay – 5 / 10 years			
Term (PPT) (years)	rm (PPT) (years) Regular Pay			
Basic Sum Assured (Sum Assured in multiples of 1,00,000)	₹50,00,000	No Limit subject to Board approved underwriting policy		
Premium (₹)		Based on maximum Basic Sum Assured		
Premium Payment Mode Annual/ Half-yearly/ Quarterly/ Monthly				

<sup>&</sup>lt;sup>2</sup>All reference to age is as on last birthday.

# Plan Benefits

#### Death Benefit:

# Option 1: "Sum Assured on Death" payable on Death

Upon death of the insured during the term of the policy, provided the policy is in force, the death benefit payable immediately to the Nominee will be the "Sum Assured on Death".

The Policy shall terminate on payment of the Death Benefit and no other benefit under the policy shall be payable.

# Option 2: "Sum Assured on Death" payable on Death & Monthly Income thereafter for 10 years

Upon death of the insured during the term of the policy, provided the policy is in force, the death benefit payable immediately to the Nominee will be the "Sum Assured on Death". Along with the Sum Assured on Death, the Nominee shall also receive a monthly income equal to 1% of Basic Sum Assured for 10 years starting from the next monthly anniversary following the date of death. The nominee also has an option to receive the commuted value of the future income benefits as a lumpsum. The lumpsum amount is calculated as Discounting factor multiplied by Basic Sum Assured. The discounting factors are calculated using discounting rate of interest of 7.5% per annum.

The policy shall terminate on payment of the death benefit and no benefit other than income benefit shall be payable under the policy.

# Option 3: "Enhanced Sum Assured on Death" payable on Death

Upon death of the insured during the term of the policy, provided the policy is in force, the death benefit payable immediately to the Nominee will be the "Enhanced Sum Assured on Death".

The Policy shall terminate on payment of the death benefit and no other benefit under the policy shall be payable.

# Option 4: "Enhanced Sum Assured on Death" payable on Death & Monthly Income thereafter for 10 years

Upon death of the insured during the term of the policy, provided the policy is in force, the death benefit payable immediately to the Nominee will be the "Enhanced Sum Assured on Death". Along with the Enhanced Sum Assured on Death, the Nominee shall also receive a monthly income equal to 1% of Basic Sum Assured chosen at the time of policy inception, for 10 years starting from the next monthly anniversary following the date of death. The nominee also has an option to receive the commuted value of the future income benefits as a lumpsum. The lumpsum amount is calculated as Discounting factor multiplied by Basic Sum Assured. The discounting factors are calculated using discounting rate of interest of 7.5% per annum.

The policy shall terminate on payment of the death benefit and no benefit other than income benefit shall be payable under the policy.

"Sum Assured on Death" for Option 1 & 2 shall be defined as the highest of the following:

- 10 times the Annualised Premium
- 105% of all the Premiums Paid (excluding the underwriting extra premiums and modal loading), as on the date of death

The Death benefit option can be selected only at inception of the Policy

- Minimum Guaranteed Sum Assured on Maturity
- Absolute amount assured to be paid on death

The Absolute amount assured to be paid on death for Option 1 & 2 is the Basic Sum Assured.

"Enhanced Sum Assured on Death" for Option 3 & 4 shall be defined as the highest of the following:

- 10 times the Annualised Premium
- 105% of all the Premiums Paid (excluding the underwriting extra premiums and modal loading), as on the date of death
- Minimum Guaranteed Sum Assured on Maturity
- Absolute amount assured to be paid on death

The Absolute amount assured to be paid on death for Option 3 & 4 is the Enhanced Sum Assured at the time of death.

Enhanced Sum Assured at the time of death shall be the Basic Sum Assured Increased by a simple rate of 5% per annum at each policy anniversary up to the time of death subject to maximum of 200% of Basic Sum Assured chosen at the time of Policy Inception.

Minimum Guaranteed Sum Assured on Maturity is nil for each of the above mentioned four (4) options as there is no maturity benefit under the plan.

"Annualised Premium" shall be the premium paid in a year with respect to the basic sum assured chosen by the policy holder, excluding the underwriting extra premiums and loading for modal premiums, if any.

All taxes, duties, surcharge, cesses or levies shall be collected separately over and above the policy premiums.

Note: In case of a claim is payable under this Policy, any amount of due premium/s will be deducted from the amount of death benefit payable to the Nominee/Legal heir.

#### Maturity Benefit:

There is no maturity benefit payable under this plan

## Survival Benefit

There is no survival benefit payable under this plan.

# **Additional Benefits and Features**

#### Preferential Premium Rates:

A healthy lifestyle should be rewarded hence we offer special rates for non-smokers, additionally preferential rates are also offered to female lives

For those who opt for high level of protection, High Protection Discount is as below

# For Regular and Limited Pay

High Protection Discount shall be expressed as a percentage of premium are as follows:

-						
SA Band	Option 1	Option 2	Option 3	Option 4		
50 lakhs to 74 lakhs	0.00%	0.00%	0.00%	0.00%		
75 lakhs to 99 lakhs	10.00%	5.00%	10.00%	5.00%		
1 crore to 1.99 crore	20.00%	15.00%	20.00%	15.00%		
2 crore & above	25.00%	20.00%	25.00%	20.00%		

## Flexible premium payment modes

You have an option to pay the premiums either Annually, Half Yearly, Quarterly and Monthly modes. Loading on premiums will be applicable as mentioned in the table below:

Mode	Modal Loading			
Annual	0%			
Half Yearly	2%			
Quarterly	4%			
Monthly	6%			

#### Lapse

# For Regular Pay:

When the full premium for the policy year is not paid within the Grace Period, the policy shall lapse from the due date of first unpaid premium and no benefits will be payable. The policy may be reinstated, within two years from the due date of the first unpaid premium.

## For Limited Pay:

When the full premium for at least first 2 policy years & at least 3 policy years are not paid within the Grace Period for Limited Pay 5 & Limited Pay 10 policies respectively, the policy shall lapse from the due date of first unpaid premium and no benefits will be payable. The policy may be reinstated, within two years from the due date of the first unpaid premium.

#### Non forfeiture provisions

#### Surrender Benefit:

It is advisable to continue the policy till the chosen policy term. However, due to some unfavorable circumstances if you are unable to continue the policy and it needs to be surrendered, we will pay the below:

For Regular Pay: No Surrender Benefit is available under this product for Regular Pay option.

For Limited Pay: 5 years and 10 years, if all the premiums for at least two (2) full years & three (3) policy years for Limited Pay 5 & Limited Pay 10 policies respectively are paid, the policy can be surrendered any time till maturity. The surrender value payable is as follows:

Surrender Value Factor multiplied by all the premiums paid (excluding underwriting extra premiums and modal loading)

## Reduced Paid-Up Benefit

## For Regular Pay:

No Reduced Paid-up is available under this product for Regular Pay option.

# For Limited Pay options:

The policy will be converted into a Reduced Paid-up policy by default, provided all premiums for at least first 2 policy years & 3 policy years is paid for Limited Pay 5 & Limited Pay 10 policies respectively and subsequent premiums remain unpaid.

Reduced Paid up policy is a default non forfeiture benefit. Such reduced paid up policies can be revived within two (2) years from the due date of first unpaid premium by payment of all due premiums together with interest as mentioned in Revival section. Once Policy becomes reduced paid up and is not revived till the end of the revival period, it will continue to be in reduced paid-up status.

Once the policy is converted into a Reduced Paid-up policy, subsequent increase under Option 3 & 4 will be on the basis of the Reduced Paid-up Sum Assured, subject to maximum of 200% of reduced Paid up Sum Assured.

The benefits to be paid in case of Reduced Paid up policies are as follows. For the purpose of the benefit descriptions below, the "Reduced Paid-up (RPU) Factor" at any point during the term of the policy shall be defined as:

RPU Factor = (No of Premiums paid) divided by (No of Premiums Payable during the entire policy term)

In case of Reduced Paid-up policies, the benefit shall be payable as under:

# Death Benefit for Option 1 & 3:

The death benefit detailed under Death Benefit above shall be payable after proportionately reducing the amount by the RPU Factor.

For Option 1, Death benefit =Sum Assured on Death" multiplied by RPU Factor

For Option 3, Death benefit = "Enhanced Sum Assured on Death" multiplied by RPU Factor

This total amount will be subject to a minimum of 105% of all the premiums paid (excluding the underwriting extra premiums and modal loading), as on the date of death.

# Death Benefit for Option 2 & 4:

The death benefit detailed under Death Benefit above shall be payable after proportionately reducing the amount by the RPU Factor.

For Option 2, Death benefit = "Sum Assured on Death" multiplied by RPU Factor

For Option 4, Death benefit = "Enhanced Sum Assured on Death" multiplied by RPU Factor

This total amount will be subject to a minimum of 105% of all the premiums paid (excluding the underwriting extra premiums and modal loading), as on the date of death.

For Option 2 & 4, monthly income of 1% of (Basic Sum Assured multiplied by RPU Factor) for 10 years from the next monthly anniversary following the Date of Death, is payable. The nominee also has an option to receive the commuted value of the future income benefits as a lumpsum, discounted using the SBI domestic term deposit rate for '1 year to less than 2 years', plus 2%.

## Survival Benefits:

There is no survival benefit available under this plan.

# Maturity Benefit:

There is no maturity benefit available under this plan.

#### Revival

If a premium is in default beyond the Grace Period and subject to the Policy not having been surrendered, it may be reinstated/revived, within two years after the due date of first unpaid premium and before the date of maturity, subject to: (i) Policyholder's written application for revival; (ii) production of Insured's current health certificate and other evidence of insurability, satisfactory to the Company; and (iii) payment of all overdue premiums with interest.

Any revival shall only cover loss or Insured event which occurs after the revival date.

Any evidence of insurability requested at the time of revival will be based on the prevailing underwriting guidelines duly approved by the Board. The revival will be based on the Board approved underwriting policy.

The applicable interest rate for revival is determined using the SBI domestic Term Deposit rate for '1 year to less than 2 years', plus 2%. Any alteration in the formula will be subject to prior approval of IRDA of India.

## Flexibility of Additional Coverage

You have further flexibility to customize your product by adding the following optional rider. The rider can be attached only at policy inception. • Tata AIA Life Insurance Accidental Death & Dismemberment (Long Scale) (ADDL) Rider (UIN:110B028V01)

Rider is not mandatory and is available for a nominal extra cost. For more details on the benefits, premiums and exclusions under the riders please refer to the Rider Brochure or contact our Insurance Advisor or visit our nearest branch office.

#### **Grace Period**

If you are unable to pay your premium on time, starting from the premium pay-to-date, a Grace Period of 15 days for monthly mode and 30 days for all other modes will be offered. During this period your policy is considered to be in-force with the risk cover as per the terms & conditions of the policy. If any regular premium remains unpaid at the end of its Grace Period, the policy shall lapse. If the full premium for the first 2 & 3 policy years remains unpaid at the end of their grace period for limited pay 5 & limited Pay 10 respectively, the policies shall lapse from the due date of the first unpaid premium. If any claim occurs during the Grace Period, any due premiums (without interest) of the policy, which are not paid as on date of death, will be deducted from the death claim payout.

#### Free Look Period

If you are not satisfied with the terms & conditions/features of the policy, you have the right to cancel the policy by providing a written notice to the Company and receive the refund of all premiums paid without interest after deducting (a) proportionate risk premium for the period on cover and (b) stamp duty and medical examination cost (including Service Tax and applicable Surcharge/Cess) which have been incurred for issuing the policy. Such notice must be signed by you and received directly by the Company within 15 days from the date of receipt of the policy document. The said period of 15 days shall stand extended to 30 days, if the policy is sourced through distance marketing mode, which includes every activity of solicitation (including lead generation) and sale of insurance products through voice mode, SMS, electronic mode, physical mode (like postal mail) or any other means of communication other than in person or through online sales.

Distance Marketing will include sales through Direct Sales (other than in person).

The Proportionate risk premium will be determined as under:

("Sum Assured on death" / "Enhanced Sum Assured on death" plus Net Present Value of future income benefits, if any, at SBI domestic term deposit rate for '1 year to less than 2 years', plus 2%) multiplied by (mortality rate) multiplied by (number of days for the period on cover /365)

#### Increase /Decrease in Basic Sum Assured

Any increase or decrease in the Basic Sum Assured is not allowed post inception of the policy.

# Policy Loan

There is no policy loan available in this plan

#### Plan Conversion

Plan conversion not allowed

#### Tax Benefits

Premiums paid under this plan are eligible for tax benefits under Section 80C of the Income Tax Act, 1961 and are subject to modifications made thereto from time to time. Moreover, life insurance proceeds enjoy tax benefits as per Section 10(10D) of the said Act.

Income Tax benefits would be available as per the prevailing income tax laws, subject to fulfillment of conditions stipulated therein. Tata AIA Life Insurance Company Ltd. does not assume responsibility on tax implication mentioned anywhere in this document. Please consult your own tax consultant to know the tax benefits available to you.

## Assignment

Assignment allowed as per Section 38 of the Insurance Act 1938 as amended from time to time.

#### Nomination

Nomination allowed as per provisions of Section 39 of the Insurance Act 1938 as amended from time to time.

### Advance Premium

Collection of advance premium shall be allowed, only if the premium is collected within the same Financial Year. However, where the premium due in one financial year is being collected in advance in earlier financial year, the Company may collect the same for a maximum period of three months in advance of the due date of the premium. The premium so collected in advance shall only be adjusted on the due date of the premium.

# **Terms and Conditions**

#### Exclusion

In case of death due to suicide by the Insured, whether sane or insane, within 12 months from the date of commencement (which is same as date of inception of the policy), the nominee shall be entitled to all the Premiums Paid (excluding the under

writing extra premiums and modal loading), provided the Policy is in-force. In case of death due to suicide by the Insured, whether sane or insane, within 12 months from the date of revival, the nominee shall be entitled to higher of all the Premiums Paid (excluding the underwriting extra premiums and modal loading) or the acquired Surrender Value as on the date of death, provided the Policy is in-force.

# Prohibition of Rebates - Section 41 - of the Insurance Act, 1938, as amended from time to time

- 1. No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
- Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

#### About Tata AIA Life

Tata AIA Life Insurance Company Limited (Tata AIA Life) is a joint venture company, formed by Tata Sons Ltd. and AIA Group Ltd (AIA). Tata AIA Life combines Tata's pre-eminent leadership position in India and AIA's presence as the largest, independent listed pan-Asia life insurance group in the world spanning 18 markets in Asia Pacific. Tata Sons holds a majority stake (51 per cent) in the company and AIA holds 49 per cent through an AIA Group company. Tata AIA Life Insurance Company Limited was licensed to operate in India on February 12, 2001 and started operations on April 1, 2001.

#### DISCLAIMER:

- The brochure is not a contract of insurance. The precise terms and conditions of this plan are specified in the policy contract available on Tata AIA Life website.
- Buying a Life Insurance policy is a long-term commitment.
   An early termination of the policy usually involves high costs and the Surrender Value payable may be less than the all the Premiums Paid.
- This product brochure should be read along with Sales Illustration.
- This product is underwritten by Tata AIA Life Insurance Company Ltd. This plan is not a guaranteed issuance plan and it will be subject to Company's underwriting & acceptance.
- Insurance cover is available under this product.
- In case of Sub Standard lives, extra premiums will be charged as per our underwriting guidelines.

Beware of Spurious Phone calls and Fictitious/Fraudulent offers: IRDA of India clarifies to public that

- IRDA of India or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums.
- IRDA of India does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number.

Tata AIA Life Insurance Company Limited (IRDA of India Regn. No.110 • CIN - U66010MH2000PLC128403).

## **Registered & Corporate Office**

14th Floor, Tower A, Peninsula Business Park, Senapati Bapat Marg, Lower Parel, Mumbai - 400013

For any information including cancellation, claims and complaints, please contact our Insurance Advisor or visit Tata AIA Life's nearest branch office or call **1-800-267-9966** (toll free) and **1-860-266-9966** (wherein local charges would apply) or write to us at **customercare@tataaia.com**Visit us at: **www.tataaia.com** or SMS **'LIFE'** to **58888**