

TATA AIG LIFE INSURANCE COMPANY LIMITED

FORM L22 - ANALYTICAL RATIOS

(Rs. In thousands)

Particulars	2005-06	2004-05
(i) <u>New business premium income growth (segment wise)</u>		
Ordinary Life - Non linked	21%	28%
Ordinary Life - Linked	120%	2003%
Group Life	122%	-1%
Credit Life	258%	27%
Health	106%	57%
Pensions - Non Linked	-63%	-3%
Pensions - Linked	143%	-16%
(ii) <u>Net retention ratio (Net premium divided by gross premium)</u>		
Net premium	8,671,487	4,885,443
Gross Premium	8,801,938	4,970,386
Ratio	0.985	0.983
(iii) <u>Expenses of management [(Operating Expenses + Commission) / Total gross direct premium]</u>		
Management expenses	4,280,881	2,879,628
Total Gross Premium	8,801,938	4,970,386
Ratio	0.486	0.579
(iv) <u>Commission Ratio (Gross commission paid to gross premium)</u>		
Gross Commission	1,375,528	899,386
Total Gross Premium	8,801,938	4,970,386
Ratio	0.156	0.181
(v) <u>Ratio of Policyholders' liabilities to shareholders' funds</u>		
Policyholder Liability		
Shareholders funds	6,687,695	3,618,044
	2,136,891	1,473,156
Ratio	3.13	2.456
(vi) <u>Growth rate of Shareholders' funds</u>		
Shareholder funds		
	2,136,891	1,473,155
Growth rate	45.06	43.09
(vii) <u>Ratio of Surplus/Deficit to Policyholders' liabilities</u>		
Surplus / (Deficit)	434,490	301,782
Policyholders Liability		
	6,687,695	3,618,044
Ratio	6.5	8.34
(viii) <u>Change in net worth</u>		
Net worth		
	2,136,891	1,473,155
Change (Rs.'000)	663,736	443,653
(ix) <u>Profit after tax/Total Income</u>		
The Company does not have any profit after tax and therefore this ratio cannot be calculated.		
(x) <u>(Total Real Estate + Loans) / Cash & invested assets.</u>		
The Company does not have any investment in Real estate and has not advanced any loans; therefore, this ratio cannot be calculated.		

(xi) **Total Investments / (Capital + Surplus)**

Total Investments*	8,509,472	4,757,042
Capital	4,470,000	3,210,000
Surplus /(deficit) **	-2,333,109	-1,794,004
Ratio	3.98	3.36

*excludes linked investments

** represents profit and loss account debit balance and miscellaneous expenditure to the extent not written off or adjusted

(xii) **Total affiliated investments / (Capital + Surplus)**

The Company does not have any affiliated investments and therefore this ratio cannot be calculated

(xiii) **Mean Investment Yield**

Particulars	2005-06		2004-05	
	without Realised Gains	with Realised Gains	without Realised Gains	with Realised Gains
Policyholder's Funds	6.95%	5.87%	5.71%	5.88%
Shareholder's Funds	14.12%	7.23%	8.50%	7.11%

(xiv) **Conservation Ratio**

Segment	2005-06	2004-05
OL Linked	87%	94%
OL Non Linked	90%	88%
Group Life	99%	88%
Credit Life	109%	207%
Health	60%	68%
Pensions Non Linked	65%	52%
Pensions Linked Group	21%	105%
Total	84%	85%

(xv) **Persistency Ratio****By Premium**

	Non Linked Business	
	2005-06	2004-05
For 13th Month Persistency	81.7%	82.4%
For 25th Month Persistency	75.2%	76.7%
For 37th Month Persistency	74.1%	68.3%
For 49th Month Persistency	67.6%	NA
For 61st Month Persistency	NA	NA

	Linked Business	
	2005-06	2004-05
For 13th Month Persistency	93.3%	97.9%
For 25th Month Persistency	93.1%	NA
For 37th Month Persistency	NA	NA
For 49th Month Persistency	NA	NA
For 61st Month Persistency	NA	NA

By Policy

	Non Linked Business	
	2005-06	2004-05
For 13th Month Persistency	68.6%	70.6%
For 25th Month Persistency	58.3%	57.2%
For 37th Month Persistency	53.5%	55.4%
For 49th Month Persistency	54.6%	NA
For 61st Month Persistency	NA	NA

	Linked Business	
	2005-06	2004-05
For 13th Month Persistency	88.8%	92.5%
For 25th Month Persistency	86.3%	NA
For 37th Month Persistency	NA	NA
For 49th Month Persistency	NA	NA
For 61st Month Persistency	NA	NA

(xvi) **NPA Ratio**

Gross NPA ratio	0	0
Net NPA ratio	0	0

Equity Holding Pattern for Life Insurers

(a) No of Shares (in 000's)	447000	321000
(b) % of Shareholding- Indian	74%	74%
% of Shareholding- foreign	26%	26%
(c) % of Government holding (in case of public sector insurance company)		
(d) Basic and diluted EPS before Extraordinary items (net of tax expense)	(1.46)	(1.90)
(e) Basic and diluted EPS after Extraordinary items (net of tax expense)	(1.46)	(1.90)
(f) Book Value per share	4.781	4.589