

Insurer: TATA AIG Life Insurance Co.Ltd	Date: 31.3.2006
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FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels (Group)						
		For the year ended March 31, 2006			For the year ended March 31, 2005		
	Channels	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	124	76,160	251	101	35577	139
2	Corporate Agents-Banks	2	309	34	1	148	5
3	Corporate Agents -Others	11	1,856	141	7	171	43
4	Brokers	28	115,028	328	29	13350	248
5	Micro Agents	-	-	-	-	0	-
6	Direct Business	89	333,209	7,025	118	256721	4,476
	Total(A)	254	526,562	7,779	256	305,967	4,911
1	Referral (B)						
	Grand Total (A+B)	254	526,562	7,779	256	305,967	4,911