

TATA AIG LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF THE FINANCIAL STATEMENTS

FORM L 6- OPERATING EXPENSES SCHEDULE

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(Rupees in thousand)

	Year Ended March 31, 2006	Year Ended March 31, 2005
Employees' remuneration and welfare benefits*	886,818	468,738
Travel, conveyance and vehicle running expenses	99,342	75,920
Training expenses (including staff training)	69,046	127,007
Rent, rates and taxes	178,314	172,741
Repairs and maintenance	109,568	69,797
Printing and stationery	80,191	54,203
Communication expenses	148,191	91,986
Legal and professional charges	243,035	187,573
Medical fees	23,667	14,667
Auditors' fees, expenses etc.		
(a) as auditor**	1,672	1,383
(b) as adviser or in any other capacity, in respect of		
(i) Taxation matters	-	-
(ii) Insurance matters	-	-
(iii) Management services;and	-	-
(c) In any other capacity	25	25
Advertisement and publicity	174,916	179,621
Interest and Bank charges	17,094	9,220
Others		
(a) Business Promotion Expenses	148,138	97,191
(b) Direct marketing Expenses	191,696	127,459
(c) Stamp duty expenses	27,423	12,811
(d) Customer database usage	18,333	12,875
(e) Information Technology related expenses	107,935	63,300
(f) Directors sitting fees	355	225
(g) Policy Administration and Service Expenses	47,345	23,122
(h) Office and miscellaneous expenses	11,567	6,654
(i) Exchange Fluctuation Loss	1,829	901
Depreciation	226,917	135,099
Service Tax on Premium (includes Rs. 3,719 thousand (previous year: Rs. Nil) in respect of previous year)	91,936	47,724
TOTAL	2,905,353	1,980,242

* includes reimbursement of deputed staff salary Rs. 46,837 thousand (Previous Year: Rs. Nil)

** includes out of pocket expenses of Rs. 72 thousand (Previous Year: Rs. 33 thousand)