

TATA AIG LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF THE FINANCIAL STATEMENTS

FORM L 6- OPERATING EXPENSES SCHEDULE

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

	<i>(Rupees in thousand)</i>	
	Year Ended March 31, 2008	Year Ended March 31, 2007
Employees' remuneration and welfare benefits*	2,530,545	1,173,365
Travel, conveyance and vehicle running expenses	245,430	106,096
Training expenses (including staff training)	286,581	80,544
Rent, rates and taxes	394,343	215,153
Repairs and maintenance	253,596	134,944
Printing and stationery	179,380	95,396
Communication expenses	279,441	185,585
Legal and professional charges	815,041	360,083
Medical fees	53,270	33,550
Auditors' fees, expenses etc.	-	-
(a) as auditor**	2,634	2,105
(b) as advisor or in any other capacity, in respect of		
(i) Taxation matters	-	-
(ii) Insurance matters	-	-
(iii) Management services;	-	-
(c) In any other capacity	250	100
Advertisement and publicity	339,365	119,862
Interest and Bank charges	57,574	35,242
Others:		
(a) Business promotion expenses	675,023	405,412
(b) Direct marketing expenses	277,976	195,399
(c) Stamp duty expenses	47,649	26,588
(d) Information Technology related expenses	183,543	109,028
(e) Directors sitting fees	680	527
(f) Office and miscellaneous expenses	13,513	9,235
(g) Exchange fluctuation loss	-	1
Depreciation	357,532	246,835
Service tax on premium	31,864	35,106
TOTAL	7,025,230	3,570,156

* includes reimbursement of deputed staff salary Rs.36,514 thousand (Previous Year: Rs. 31,843 thousand)

** includes out of pocket expenses of Rs. 34 thousand (Previous Year: Rs. 105 thousand)