

TATA AIG LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

Particulars	FOR THE QUARTER ENDED ON SEPTEMBER 30, 2010	UP TO THE QUARTER ENDED ON SEPTEMBER 30, 2010	FOR THE QUARTER ENDED ON SEPTEMBER 30, 2009	UP TO THE QUARTER ENDED ON SEPTEMBER 30, 2009
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	531,028	912,560	497,994	950,517
- Renewal premiums	151,254	269,256	116,260	223,144
- Single premiums	13,839	17,812	461	1,250
Total (A)	696,121	1,199,628	614,715	1,174,911
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(23)	(47)	(1,054)	(27)
Net Commission	696,098	1,199,581	613,661	1,174,884
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	464,575	785,371	445,196	789,882
Brokers	64,446	111,514	23,671	75,001
Corporate Agency	74,398	121,490	53,707	110,957
Referral	13,115	37,996	33,583	60,663
Bancassurance	79,586	143,257	58,557	138,408
TOTAL (B)	696,121	1,199,628	614,715	1,174,911