

TATA AIG LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

Particulars	FOR THE QUARTER ENDED ON DECEMBER 31, 2010	UP TO THE QUARTER ENDED ON DECEMBER 31, 2010	FOR THE QUARTER ENDED ON DECEMBER 31, 2009	UP TO THE QUARTER ENDED ON DECEMBER 31, 2009
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	364,304	1,276,864	521,569	1,472,086
- Renewal premiums	189,580	458,836	129,471	352,615
- Single premiums	7,080	24,892	4,284	5,534
Total (A)	560,964	1,760,592	655,324	1,830,235
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(21)	(68)	(45)	(72)
Net Commission	560,943	1,760,524	655,279	1,830,163
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	374,211	1,159,582	419,172	1,209,054
Brokers	100,110	211,624	51,397	126,398
Corporate Agency	38,184	159,674	71,071	182,029
Referral	1,512	39,508	23,740	84,403
Bancassurance	46,947	190,204	89,944	228,351
TOTAL (B)	560,964	1,760,592	655,324	1,830,235