

Insurer: TATA AIG Life Insurance Company Limited

Date: 30.06.2011

| Geographical Distribution of Total Business - Individual |                         |                         |              |                       |                           |                        |              |                       |                           |                                 |              |                       |                           |
|----------------------------------------------------------|-------------------------|-------------------------|--------------|-----------------------|---------------------------|------------------------|--------------|-----------------------|---------------------------|---------------------------------|--------------|-----------------------|---------------------------|
| Sl.No.                                                   | State / Union Territory | Rural<br>( Individual ) |              |                       |                           | Urban<br>(Individual ) |              |                       |                           | Total Business<br>(Individual ) |              |                       |                           |
|                                                          |                         | No. of Policies         | No. of Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) | No. of Policies        | No. of Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) | No. of Policies                 | No. of Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) |
| 1                                                        | Andhra Pradesh          | 3,406                   | 3,704        | 3.55                  | 80.57                     | 9,724                  | 11,197       | 21.66                 | 445.18                    | 13,130                          | 14,901       | 25.21                 | 525.75                    |
| 2                                                        | Assam                   | 2,901                   | 3,205        | 5.35                  | 59.57                     | 15,062                 | 16,831       | 32.14                 | 358.45                    | 17,963                          | 20,036       | 37.49                 | 418.02                    |
| 3                                                        | Bihar                   | 2,470                   | 2,659        | 3.67                  | 47.87                     | 7,244                  | 7,967        | 14.37                 | 190.58                    | 9,714                           | 10,626       | 18.04                 | 238.45                    |
| 4                                                        | Chandigarh              | 231                     | 244          | 0.25                  | 4.97                      | 2,908                  | 3,333        | 5.47                  | 82.92                     | 3,139                           | 3,577        | 5.72                  | 87.89                     |
| 5                                                        | Chattisgarh             | 690                     | 709          | 0.41                  | 5.90                      | 1,223                  | 1,388        | 3.65                  | 49.19                     | 1,913                           | 2,097        | 4.06                  | 55.10                     |
| 6                                                        | Delhi                   | 1,045                   | 1,157        | 1.61                  | 27.35                     | 19,921                 | 22,861       | 57.57                 | 893.12                    | 20,966                          | 24,018       | 59.19                 | 920.47                    |
| 7                                                        | Goa                     | 136                     | 140          | 0.33                  | 3.01                      | 234                    | 256          | 0.77                  | 6.57                      | 370                             | 396          | 1.10                  | 9.58                      |
| 8                                                        | Gujarat                 | 4,058                   | 4,458        | 4.74                  | 86.44                     | 15,562                 | 18,411       | 37.64                 | 632.35                    | 19,620                          | 22,869       | 42.37                 | 718.80                    |
| 9                                                        | Haryana                 | 1,167                   | 1,403        | 2.14                  | 38.01                     | 8,863                  | 10,412       | 18.02                 | 330.46                    | 10,030                          | 11,815       | 20.16                 | 368.47                    |
| 10                                                       | Himachal Pradesh        | 319                     | 362          | 0.75                  | 9.31                      | 1,038                  | 1,123        | 2.63                  | 38.93                     | 1,357                           | 1,485        | 3.39                  | 48.24                     |
| 11                                                       | Jharkhand               | 927                     | 1,019        | 1.48                  | 17.83                     | 8,357                  | 9,489        | 17.29                 | 242.29                    | 9,284                           | 10,508       | 18.78                 | 260.12                    |
| 12                                                       | Karnataka               | 1,984                   | 2,051        | 2.70                  | 40.01                     | 11,819                 | 12,891       | 30.98                 | 548.93                    | 13,803                          | 14,942       | 33.67                 | 588.94                    |
| 13                                                       | Kerala                  | 4,059                   | 4,380        | 8.06                  | 98.40                     | 12,524                 | 13,677       | 30.12                 | 354.73                    | 16,583                          | 18,057       | 38.18                 | 453.13                    |
| 14                                                       | Madhya Pradesh          | 85                      | 91           | 0.17                  | 1.28                      | 1,767                  | 1,903        | 4.39                  | 69.86                     | 1,852                           | 1,994        | 4.56                  | 71.13                     |
| 15                                                       | Maharashtra             | 7,447                   | 8,273        | 12.26                 | 191.14                    | 49,444                 | 53,619       | 154.71                | 2,337.54                  | 56,891                          | 61,892       | 166.97                | 2,528.67                  |
| 16                                                       | Meghalaya               | 1                       | 1            | 0.01                  | 0.02                      | 91                     | 110          | 0.28                  | 3.46                      | 92                              | 111          | 0.29                  | 3.48                      |
| 17                                                       | Mizoram                 | 6                       | 6            | 0.03                  | 0.14                      | 114                    | 137          | 0.47                  | 4.83                      | 120                             | 143          | 0.50                  | 4.97                      |
| 18                                                       | Orissa                  | 5,621                   | 6,240        | 7.68                  | 88.40                     | 9,109                  | 10,353       | 15.83                 | 190.94                    | 14,730                          | 16,593       | 23.51                 | 279.34                    |
| 19                                                       | Punjab                  | 323                     | 372          | 0.79                  | 12.31                     | 2,843                  | 3,195        | 8.09                  | 118.01                    | 3,166                           | 3,567        | 8.88                  | 130.32                    |
| 20                                                       | Rajasthan               | 3,009                   | 3,321        | 3.13                  | 52.59                     | 9,783                  | 11,211       | 17.71                 | 283.08                    | 12,792                          | 14,532       | 20.84                 | 335.68                    |
| 21                                                       | Sikkim                  | -                       | -            | 0.00                  | -                         | 7                      | 7            | 0.02                  | 0.46                      | 7                               | 7            | 0.02                  | 0.46                      |
| 22                                                       | Tamil Nadu              | 4,333                   | 4,521        | 3.01                  | 48.76                     | 18,266                 | 20,332       | 40.82                 | 622.63                    | 22,599                          | 24,853       | 43.83                 | 671.39                    |
| 23                                                       | Tripura                 | 390                     | 414          | 0.81                  | 8.00                      | 1,239                  | 1,349        | 2.75                  | 26.23                     | 1,629                           | 1,763        | 3.57                  | 34.22                     |
| 24                                                       | Uttar Pradesh           | 2,025                   | 2,134        | 2.36                  | 30.50                     | 11,791                 | 12,789       | 26.10                 | 359.99                    | 13,816                          | 14,923       | 28.46                 | 390.50                    |
| 25                                                       | UttraKhand              | 39                      | 42           | 0.09                  | 0.78                      | 742                    | 807          | 1.86                  | 30.83                     | 781                             | 849          | 1.95                  | 31.61                     |
| 26                                                       | West Bengal             | 17,874                  | 19,275       | 28.41                 | 303.30                    | 49,564                 | 53,635       | 103.07                | 1,233.17                  | 67,438                          | 72,910       | 131.48                | 1,536.46                  |