

TATA AIG LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED JUNE 30, 2011	UP TO THE QUARTER ENDED JUNE 30, 2011	FOR THE QUARTER ENDED JUNE 30, 2010	UP TO THE QUARTER ENDED JUNE 30, 2010
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	212,258	212,258	402,104	402,104
- Renewal premiums	109,776	109,776	118,002	118,002
- Single premiums	8,381	8,381	3,973	3,973
Total (A)	330,415	330,415	524,079	524,079
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(20)	(20)	(24)	(24)
Net Commission	330,395	330,395	524,055	524,055

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Agents	199,565	199,565	341,368	341,368
Brokers	73,898	73,898	47,068	47,068
Corporate Agency	20,739	20,739	47,091	47,091
Referral	163	163	24,881	24,881
Bancassurance	36,050	36,050	63,671	63,671
TOTAL (B)	330,415	330,415	524,079	524,079