

**FORM L-1-A-RA**  
**Name of the Insurer: TATA AIG LIFE INSURANCE COMPANY LIMITED**  
**Registration No.110 Date of Registration with IRDA: February 12, 2001**

**REVENUE ACCOUNT FOR THE PERIOD ENDED DECEMBER 31,2011**  
**Policyholders' Account (Technical Account)\*\*\***

PARTICULARS	SCHEDULE	FOR THE QUARTER ENDED DECEMBER 31, 2011	UP TO THE QUARTER ENDED DECEMBER 31, 2011	FOR THE QUARTER ENDED DECEMBER 31, 2010	UP TO THE QUARTER ENDED DECEMBER 31, 2010
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
Premiums earned – net					
(a) Premium	<b>L-4</b>	8,311,967	25,346,688	8,900,308	26,667,487
(b) Reinsurance ceded		(37,268)	(98,931)	(28,149)	(91,124)
(c) Reinsurance accepted		-	-	-	-
Income from Investments					
(a) Interest, Dividends & Rent – Gross		1,246,958	4,156,561	1,021,862	3,189,419
(b) Profit on sale/redemption of investments		453,137	1,834,030	1,275,548	3,342,365
(c) (Loss) on sale/ redemption of investments		(804,928)	(1,403,382)	(45,253)	(759,362)
(d) Transfer/Gain on revaluation/change in fair value*		(5,532,397)	(15,962,526)	(420,989)	7,832,337
Transferred from Shareholders' Fund		3,325	23,633	53,319	753,140
Other Income					
(a) Interest on over due Premium		3,691	12,157	5,270	13,341
(b) Interest on Policy loan		24,240	61,029	16,651	44,184
(c) Fees and charges		(46,505)	(454,153)	(52,655)	(83,743)
(d) Exchange fluctuation gain/(loss)		-	-	-	-
(e) Miscellaneous Income		17,061	59,811	32,924	91,209
<b>TOTAL (A)</b>		<b>3,639,281</b>	<b>13,574,917</b>	<b>10,758,838</b>	<b>40,999,253</b>
Commission	<b>L-5</b>	372,247	1,151,021	560,943	1,760,524
Operating Expenses related to Insurance Business	<b>L-6</b>	1,750,032	5,797,535	2,189,798	7,052,682
Provision for doubtful debts		9,292	25,011	7,352	22,291
Bad debts written off		655	655	-	-
Provision for Tax		-	-	-	-
Fringe benefit Tax		-	-	-	-
Provisions (other than taxation)					
(a) For diminution in the value of investments (Net)		-	-	-	-
(b) Others (to be specified)		-	-	-	-
<b>TOTAL (B)</b>		<b>2,132,226</b>	<b>6,974,222</b>	<b>2,758,093</b>	<b>8,835,497</b>
Benefits Paid (Net)	<b>L-7</b>	2,118,986	6,563,253	1,801,382	4,810,380
Change in valuation of liability in respect of life policies					
(a) Gross**					
Non Linked Liability		2,064,490	5,653,024	1,854,187	5,169,901
Linked Liability		(3,276,623)	(6,656,305)	4,125,279	21,998,004
(b) Amount ceded in Reinsurance		292	(13,395)	(90)	(13,701)
(c) Amount accepted in Reinsurance		-	-	-	-
<b>TOTAL (C)</b>		<b>907,145</b>	<b>5,546,577</b>	<b>7,780,758</b>	<b>31,964,584</b>
<b>SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)</b>		<b>599,910</b>	<b>1,054,118</b>	<b>219,985</b>	<b>199,172</b>
Transfer from Linked fund (Lapsed Policies)		(29,352)	241,078	72,549	320,879
<b>Funds available for Appropriation</b>		<b>570,558</b>	<b>1,295,196</b>	<b>292,534</b>	<b>520,051</b>
<b>APPROPRIATIONS</b>					
Transfer to Shareholders' Account		-	814,794	-	77,052
Transfer to Other Reserves		-	-	-	-
Balance being Funds for Future Appropriations#		570,558	480,402	292,535	442,999
<b>TOTAL (D)</b>		<b>570,558</b>	<b>1,295,196</b>	<b>292,535</b>	<b>520,051</b>

<b>Break-up of Total Surplus</b>		FOR THE QUARTER ENDED DECEMBER 31, 2011	UP TO THE QUARTER ENDED DECEMBER 31, 2011	FOR THE QUARTER ENDED DECEMBER 31, 2010	UP TO THE QUARTER ENDED DECEMBER 31, 2010
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
(a) Interim Bonuses Paid		-	-	-	-
(b) Allocation of Bonus to Policyholders		-	-	-	-
(c) Surplus shown in the Revenue Account		599,910	1,054,118	219,985	199,172
(d) Total Surplus[(a)+(b)+(c)]		<b>599,910</b>	<b>1,054,118</b>	<b>219,985</b>	<b>199,172</b>

**Notes:**

\* Represents the deemed realised gain as per norms specified by the Authority.

\*\* Represents Mathematical Reserves after allocation of bonus

\*\*\* Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002

# Non-par surplus of ₹ 37.36 Crs for the periods ended December 2011 (Previous Periods: ₹ 49.56 Crs) has not yet been transferred to shareholders' account as per IRDA Circular.