

TATA AIG LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED DECEMBER 31, 2011	UP TO THE QUARTER ENDED DECEMBER 31, 2011	FOR THE QUARTER ENDED DECEMBER 31, 2010	UP TO THE QUARTER ENDED DECEMBER 31, 2010
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	238,204	753,017	364,304	1,276,864
- Renewal premiums	129,150	378,808	189,580	458,836
- Single premiums	4,924	19,268	7,080	24,892
Total (A)	372,278	1,151,093	560,964	1,760,592
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(31)	(72)	(21)	(68)
Net Commission	372,247	1,151,021	560,943	1,760,524

Agents	234,793	674,300	374,211	1,159,582
Brokers	78,764	262,669	100,109	211,624
Corporate Agency	19,021	61,608	38,184	159,674
Referral	22	342	1,512	39,508
Bancassurance	39,678	152,174	46,947	190,204
TOTAL (B)	372,278	1,151,093	560,964	1,760,592