

| PERIODIC DISCLOSURES |                                                     |
|----------------------|-----------------------------------------------------|
| FORM L-36            | :Premium and number of lives covered by policy type |

Date: 31.03.2012

(₹ in Lakhs)

[illegible]

| PERIODIC DISCLOSURES |                                                     |
|----------------------|-----------------------------------------------------|
| FORM L-36            | :Premium and number of lives covered by policy type |

Date: 31.03.2012

(Formerly known as TATA AIG LIFE INSURANCE COMPANY LIMITED)

(₹ in Lakhs)

| Sl. No | Particulars                                   | For the Quarter ended Mar 2012 |                 |              |                                  | For the Quarter ended Mar 2011 |                 |              |                                  | For the Year ended Mar 2012 |                 |              |                                  | For the Year ended Mar 2011 |                 |              |                                  |
|--------|-----------------------------------------------|--------------------------------|-----------------|--------------|----------------------------------|--------------------------------|-----------------|--------------|----------------------------------|-----------------------------|-----------------|--------------|----------------------------------|-----------------------------|-----------------|--------------|----------------------------------|
|        |                                               | Premium                        | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                        | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                     | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                     | No. of Policies | No. of Lives | Sum Insured, Wherever applicable |
|        |                                               |                                |                 |              |                                  | -                              |                 |              |                                  |                             |                 |              |                                  | -                           | -               | -            | -                                |
|        | vii Group Non Single Premium (GNSP)           |                                |                 |              |                                  | -                              |                 |              |                                  |                             |                 |              |                                  | -                           | -               | -            | -                                |
|        | From 0-10000                                  | 47                             | 6               | 36,943       | 10,049                           | 205                            | 1               | 227,398      | 68,556                           | 319                         | 27              | 327,393      | 77,343                           | 524                         | 8               | 492,192      | 134,129                          |
|        | From 10,000-25,000                            | 0                              | -               | -            | 1,970                            | 1                              | -               | -            | -                                | 3                           | 8               | 10,020       | 2,469                            | 4                           | 5               | 229          | 461                              |
|        | From 25001-50,000                             | 1                              | 2               | 55           | 316                              | 4                              | 1               | 300          | 314                              | 4                           | 6               | 2,458        | 600                              | 7                           | 3               | 350          | 854                              |
|        | From 50,001- 75,000                           | 1                              | -               | -            | -                                | 1                              | 1               | 34           | 397                              | 6                           | 5               | 109          | 221                              | 7                           | 6               | 669          | 1,992                            |
|        | From 75,000-100,000                           | -                              | -               | -            | -                                | 3                              | -               | -            | -                                | 7                           | 3               | 861          | 9                                | 10                          | 2               | 2,369        | 1,644                            |
|        | From 1,00,001 -1,25,000                       | 2                              | -               | -            | -                                | 1                              | -               | -            | -                                | 10                          | 3               | 60           | -                                | 12                          | 4               | 833          | 1,783                            |
|        | Above Rs. 1,25,000                            | 4,299                          | 17              | 4,302        | 22,002                           | 8,146                          | 18              | 23,813       | 1,475                            | 13,176                      | 115             | 134,008      | 82,271                           | 16,693                      | 50              | 74,692       | 66,009                           |
|        | viii Group Non Single Premium- Annuity- GNSPA |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | From 0-10000                                  | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 10,000-25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 25001-50,000                             | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 50,001- 75,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 75,000-100,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 1,00,001 -1,25,000                       | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | Above Rs. 1,25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
| 2      | Renewal Premium                               |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | i Individual                                  |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | From 0-10000                                  | 8,088                          | 130,990         | 152,575      | 209,892                          | 7,348                          | 127,274         | 145,472      | 206,819                          | 27,955                      | 476,430         | 549,788      | 782,008                          | 25,548                      | 462,210         | 527,631      | 763,800                          |
|        | From 10,000-25,000                            | 27,766                         | 157,681         | 175,330      | 394,041                          | 30,035                         | 179,553         | 194,750      | 437,818                          | 90,070                      | 521,369         | 576,163      | 1,274,901                        | 93,833                      | 576,413         | 625,118      | 1,365,475                        |
|        | From 25001-50,000                             | 20,073                         | 50,513          | 56,262       | 246,131                          | 17,635                         | 44,341          | 48,552       | 220,305                          | 56,072                      | 143,985         | 160,963      | 723,789                          | 45,823                      | 118,855         | 131,411      | 615,813                          |
|        | From 50,001- 75,000                           | 4,475                          | 7,522           | 8,505        | 72,316                           | 3,943                          | 6,646           | 7,432        | 65,568                           | 13,157                      | 22,416          | 25,462       | 222,703                          | 11,103                      | 18,748          | 21,118       | 188,331                          |
|        | From 75,000-100,000                           | 9,302                          | 10,571          | 10,969       | 122,073                          | 14,044                         | 16,381          | 16,316       | 165,516                          | 35,899                      | 40,022          | 41,141       | 413,043                          | 39,815                      | 45,739          | 46,175       | 459,859                          |
|        | From 1,00,001 -1,25,000                       | 1,448                          | 1,418           | 1,594        | 28,649                           | 1,377                          | 1,412           | 1,568        | 29,084                           | 5,130                       | 5,050           | 5,665        | 99,231                           | 4,597                       | 4,591           | 5,085        | 89,576                           |
|        | Above Rs. 1,25,000                            | 11,503                         | 3,756           | 3,912        | 144,468                          | 13,254                         | 4,120           | 4,235        | 155,277                          | 38,838                      | 12,819          | 13,388       | 473,567                          | 40,216                      | 13,111          | 13,600       | 495,206                          |
|        | ii Individual- Annuity                        |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | From 0-10000                                  | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 10,000-25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 25001-50,000                             | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 50,001- 75,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 75,000-100,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 1,00,001 -1,25,000                       | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | Above Rs. 1,25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | iii Group                                     |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | From 0-10000                                  | 196                            | 26              | 24,335       | 129,435                          | 126                            | -               | 291,144      | 93,905                           | 671                         | 68              | 134,873      | 251,886                          | 660                         | 58              | 1,002,029    | 419,664                          |
|        | From 10,000-25,000                            | 2                              | 8               | 4,282        | 9,288                            | 1                              | 1               | 10           | 43                               | 6                           | 24              | 13,989       | 30,225                           | 10                          | 27              | 12,945       | 14,406                           |
|        | From 25001-50,000                             | 3                              | 3               | 473          | 5,034                            | 5                              | 4               | 382          | 622                              | 13                          | 26              | 11,828       | 61,565                           | 23                          | 34              | 6,121        | 13,177                           |
|        | From 50,001- 75,000                           | 2                              | -               | -            | -                                | 2                              | 1               | 38           | 617                              | 10                          | 12              | 14,936       | 61,802                           | 15                          | 19              | 4,056        | 7,569                            |
|        | From 75,000-100,000                           | 2                              | 1               | 306          | 337                              | 3                              | 3               | 503          | 866                              | 14                          | 14              | 5,374        | 48,568                           | 26                          | 17              | 32,063       | 5,228                            |
|        | From 1,00,001 -1,25,000                       | 2                              | 2               | 99           | 1,079                            | 3                              | -               | -            | -                                | 18                          | 16              | 13,495       | 62,061                           | 20                          | 9               | 4,201        | 20,579                           |
|        | Above Rs. 1,25,000                            | 144                            | 16              | 23,225       | 190,359                          | 357                            | 9               | 12,552       | 42,554                           | 1,224                       | 129             | 247,287      | 979,495                          | 3,611                       | 169             | 264,893      | 701,975                          |
|        | iv Group- Annuity                             |                                |                 |              |                                  |                                |                 |              |                                  |                             |                 |              |                                  |                             |                 |              |                                  |
|        | From 0-10000                                  | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 10,000-25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 25001-50,000                             | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 50,001- 75,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 75,000-100,000                           | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | From 1,00,001 -1,25,000                       | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |
|        | Above Rs. 1,25,000                            | -                              | -               | -            | -                                | -                              | -               | -            | -                                | -                           | -               | -            | -                                | -                           | -               | -            | -                                |