

**FORM L-1-A-RA**  
**Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED**  
**Registration No.110 Date of Registration with IRDA: February 12, 2001**

**REVENUE ACCOUNT FOR THE QUARTER ENDED MARCH 31, 2013**  
**Policyholders' Account (Technical Account)\*\*\***

PARTICULARS	SCHEDULE	FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013	FOR THE QUARTER ENDED MARCH 31, 2012	UP TO THE QUARTER ENDED MARCH 31, 2012
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
Premiums earned–net:					
(a) Premium	<b>L-4</b>	8,081,512	27,604,303	10,956,352	36,303,040
(b) Reinsurance ceded		(31,243)	(143,905)	(21,630)	(120,561)
(c) Reinsurance accepted		-	-	-	-
Income from Investments:					
(a) Interest, Dividends and Rent–Gross		1,682,168	6,931,861	1,449,678	5,606,239
(b) Profit on sale/redemption of investments		1,945,935	4,966,495	899,762	2,733,792
(c) (Loss on sale/redemption of investments)		(308,087)	(3,055,194)	(1,048,045)	(2,451,427)
(d) Transfer/Gain on revaluation/change in fair value*		(4,664,245)	4,939,791	10,362,958	(5,599,568)
Contribution from Shareholders' Account		(50,815)	23,035	48,915	72,548
Other Income:					
(a) Interest on over due Premium		5,432	22,913	4,745	16,902
(b) Interest on Policy loan		38,158	131,362	24,345	85,374
(c) Fees and charges		317,737	69,742	(89,249)	(543,402)
(d) Miscellaneous Income		34,646	116,496	29,048	84,493
<b>TOTAL (A)</b>		<b>7,051,198</b>	<b>41,606,899</b>	<b>22,616,879</b>	<b>36,187,430</b>
Commission	<b>L-5</b>	333,000	1,035,411	266,179	1,412,834
Operating Expenses related to Insurance Business	<b>L-6</b>	1,335,096	5,915,745	1,804,376	7,601,911
Provision for doubtful debts		2,878	31,481	13,276	38,287
Bad debts written off		51	51	(655)	-
Provision for Tax		-	-	-	-
Provisions (Other than taxation):					
(a) For diminution in the value of investments (Net)		2,693	31,860	-	-
(b) Others (to be specified)		-	-	-	-
<b>TOTAL (B)</b>		<b>1,673,718</b>	<b>7,014,548</b>	<b>2,083,176</b>	<b>9,053,032</b>
Benefits Paid (Net)	<b>L-7</b>	6,825,392	19,745,244	3,488,506	10,051,759
Change in valuation of liability in respect of life policies:					
(a) Gross**					
Non Linked Liability		3,947,549	11,163,640	2,248,052	7,901,076
Linked Liability		(5,996,462)	1,029,131	13,441,899	6,785,594
(b) Amount ceded in Reinsurance		(2,196)	(16,217)	2,091	(11,304)
(c) Amount accepted in Reinsurance		-	-	-	-
<b>TOTAL (C)</b>		<b>4,774,283</b>	<b>31,921,798</b>	<b>19,180,548</b>	<b>24,727,125</b>
<b>SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)</b>		<b>603,197</b>	<b>2,670,553</b>	<b>1,353,155</b>	<b>2,407,273</b>
Transfer from Linked fund (Lapsed Policies)		(345,054)	(308,878)	30,774	271,852
<b>Funds available for Appropriation</b>		<b>258,143</b>	<b>2,361,675</b>	<b>1,383,929</b>	<b>2,679,125</b>
<b>APPROPRIATIONS</b>					
Transfer to Shareholders' Account		1,699,952	2,848,563	1,489,749	2,304,543
Transfer to Other Reserves		-	-	-	-
Balance being Funds for Future Appropriations		(1,441,809)	(486,888)	(105,820)	374,582
<b>TOTAL (D)</b>		<b>258,143</b>	<b>2,361,675</b>	<b>1,383,929</b>	<b>2,679,125</b>

Break-up of Total Surplus		FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013	FOR THE QUARTER ENDED MARCH 31, 2012	UP TO THE QUARTER ENDED MARCH 31, 2012
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
(a) Interim Bonuses Paid		-	-	-	-
(b) Allocation of Bonus to Policyholders		1,149,403	1,149,403	802,717	802,717
(c) Surplus shown in the Revenue Account		603,197	2,670,553	1,353,155	2,407,273
(d) Total Surplus[(a)+(b)+(c)]		<b>1,752,600</b>	<b>3,819,956</b>	<b>2,155,872</b>	<b>3,209,990</b>

**Notes:**  
\* Represents the deemed realised gain as per norms specified by the Authority.  
\*\* Represents Mathematical Reserves after allocation of bonus  
\*\*\* Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002