

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013	FOR THE QUARTER ENDED MARCH 31, 2012	UP TO THE QUARTER ENDED MARCH 31, 2012
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	185,785	572,482	108,598	857,249
- Renewal premiums	142,447	447,711	155,643	534,451
- Single premiums	5,516	15,999	5,031	24,299
Total (A)	333,748	1,036,192	269,272	1,415,999
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(748)	(781)	(3,093)	(3,165)
Net Commission	333,000	1,035,411	266,179	1,412,834

Agents	251,260	688,185	285,999	955,933
Brokers	43,902	194,361	(83,145)	179,524
Corporate Agency	8,010	44,720	27,178	88,786
Referral	-	-	(342)	-
Bancassurance	30,576	108,926	39,582	191,756
TOTAL (B)	333,748	1,036,192	269,272	1,415,999