

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED JUNE 30, 2012	UP TO THE QUARTER ENDED JUNE 30, 2012	FOR THE QUARTER ENDED JUNE 30, 2011	UP TO THE QUARTER ENDED JUNE 30, 2011
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	150,687	150,687	212,258	212,258
- Renewal premiums	77,618	77,618	109,776	109,776
- Single premiums	3,965	3,965	8,381	8,381
Total (A)	232,270	232,270	330,415	330,415
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	-	-	(20)	(20)
Net Commission	232,270	232,270	330,395	330,395

Agents	142,244	142,244	199,565	199,565
Brokers	51,582	51,582	73,898	73,898
Corporate Agency	12,752	12,752	20,739	20,739
Referral	-	-	163	163
Bancassurance	25,692	25,692	36,050	36,050
TOTAL (B)	232,270	232,270	330,415	330,415