

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-6-OPERATING EXPENSES SCHEDULE

	PARTICULARS	FOR THE QUARTER ENDED JUNE 30, 2012	UP TO THE QUARTER ENDED JUNE 30, 2012	FOR THE QUARTER ENDED JUNE 30, 2011	UP TO THE QUARTER ENDED JUNE 30, 2011
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
1	Employees' remuneration & welfare benefits	656,237	656,237	854,788	854,788
2	Travel, conveyance and vehicle running expenses	20,847	20,847	28,251	28,251
3	Training expenses	11,470	11,470	11,696	11,696
4	Rents, rates & taxes	124,394	124,394	168,813	168,813
5	Repairs	81,382	81,382	95,646	95,646
6	Printing & stationery	12,068	12,068	23,504	23,504
7	Communication expenses	31,001	31,001	41,927	41,927
8	Legal & professional charges	104,210	104,210	110,903	110,903
9	Medical fees	2,529	2,529	5,145	5,145
10	Auditors' fees, expenses etc				
	a) as auditor	1,450	1,450	1,300	1,300
	b) as advisor or in any other capacity, in respect				
	(i) Taxation matters	-	-	-	-
	(ii) Insurance matters	-	-	-	-
	(iii) Management services; and	-	-	-	-
	c) in any other capacity	106	106	291	291
	d) out of pocket expenses	4	4	9	9
11	Advertisement and publicity	14,506	14,506	15,272	15,272
12	Interest & Bank Charges	16,209	16,209	15,912	15,912
13	Others				
	(a) Business promotion expenses	216,947	216,947	389,353	389,353
	(b) Direct marketing expenses	2,548	2,548	4,233	4,233
	(c) Stamp duty expenses	5,425	5,425	12,029	12,029
	(d) Information Technology related expenses	66,456	66,456	52,254	52,254
	(e) Directors sitting fees	360	360	530	530
	(f) Office and miscellaneous expenses	7,534	7,534	8,035	8,035
	(g) Exchange fluctuation loss	389	389	797	797
14	Depreciation	47,522	47,522	112,669	112,669
15	Service tax on fund	175,673	175,673	112,421	112,421
	TOTAL	1,599,267	1,599,267	2,065,778	2,065,778