

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED SEPTEMBER 30, 2012	UP TO THE QUARTER ENDED SEPTEMBER 30, 2012	FOR THE QUARTER ENDED SEPTEMBER 30, 2011	UP TO THE QUARTER ENDED SEPTEMBER 30, 2011
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct – First year premiums	98,243	248,930	299,448	511,706
- Renewal premiums	118,856	196,474	139,882	249,658
- Single premiums	3,061	7,026	5,963	14,344
Total (A)	220,160	452,430	445,293	775,708
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(17)	(17)	(21)	(41)
Net Commission	220,143	452,413	445,272	775,667

Agents	126,701	268,946	236,835	436,400
Brokers	50,248	101,830	110,007	183,905
Corporate Agency	12,700	25,451	21,848	42,587
Referral	-	-	157	320
Bancassurance	30,511	56,203	76,446	112,496
TOTAL (B)	220,160	452,430	445,293	775,708