## FORM L-1-A-RA Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

Registration No.110 Date of Registration with IRDA: February 12, 2001

## REVENUE ACCOUNT FOR THE QUARTER ENDED JUNE 30,2013 Policyholders' Account (Technical Account)\*\*\*

Contribution from Shareholders' Account  Other Income:  (a) Interest on over due Premium  (b) Interest on Policy Ioan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)	L-4	JUNE 30, 2013  (₹'000)  4,861,918 (24,563)  -  2,030,746 1,059,404 (599,777) 2,391,075 24,248	JUNE 30, 2013  (₹'000)  4,861,918 (24,563)  -  2,030,746 1,059,404 (599,777)	JUNE 30, 2012  (₹'000)  6,212,248  (27,376)  -  1,871,000  695,657	JUNE 30, 2012  (₹'000)  6,212,248  (27,376)  -  1,871,000
(a) Premium (b) Reinsurance ceded (c) Reinsurance accepted Income from Investments: (a) Interest, Dividends and Rent–Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value* Contribution from Shareholders' Account Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business Provision for doubtful debts  Bad debts written off Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)	L-4	4,861,918 (24,563) - 2,030,746 1,059,404 (599,777) 2,391,075	2,030,746 1,059,404	6,212,248 (27,376) - 1,871,000	6,212,248 (27,376) -
(a) Premium (b) Reinsurance ceded (c) Reinsurance accepted Income from Investments: (a) Interest, Dividends and Rent–Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value* Contribution from Shareholders' Account Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business Provision for doubtful debts  Bad debts written off Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)	L-4	2,030,746 1,059,404 (599,777) 2,391,075	2,030,746 1,059,404	(27,376) - 1,871,000	(27,376) -
(b) Reinsurance ceded (c) Reinsurance accepted Income from Investments: (a) Interest, Dividends and Rent–Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value* Contribution from Shareholders' Account Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission Operating Expenses related to Insurance Business Provision for doubtful debts Bad debts written off Provision for Tax Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		2,030,746 1,059,404 (599,777) 2,391,075	2,030,746 1,059,404	(27,376) - 1,871,000	(27,376) -
(c) Reinsurance accepted Income from Investments:  (a) Interest, Dividends and Rent-Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		- 2,030,746 1,059,404 (599,777) 2,391,075	- 2,030,746 1,059,404	1,871,000	-
Income from Investments:  (a) Interest, Dividends and Rent–Gross  (b) Profit on sale/redemption of investments  (c) (Loss on sale/redemption of investments)  (d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income:  (a) Interest on over due Premium  (b) Interest on Policy loan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		1,059,404 (599,777) 2,391,075	1,059,404		1.871.000
(a) Interest, Dividends and Rent–Gross (b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		1,059,404 (599,777) 2,391,075	1,059,404		1.871.000
(b) Profit on sale/redemption of investments (c) (Loss on sale/redemption of investments) (d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income: (a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		1,059,404 (599,777) 2,391,075	1,059,404		
(c) (Loss on sale/redemption of investments)  (d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income:  (a) Interest on over due Premium  (b) Interest on Policy loan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		(599,777) 2,391,075			695,657
(d) Transfer/Gain on revaluation/change in fair value*  Contribution from Shareholders' Account  Other Income:  (a) Interest on over due Premium  (b) Interest on Policy loan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		2,391,075	(833/111)	(962,653)	(962,653)
Contribution from Shareholders' Account  Other Income:  (a) Interest on over due Premium  (b) Interest on Policy loan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		· · ·	2,391,075	(187,045)	(187,045)
Other Income:  (a) Interest on over due Premium  (b) Interest on Policy loan  (c) Fees and charges  (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		74.748 T	24,248	19,002	19,002
(a) Interest on over due Premium (b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		2 1,2 10	2 1,2 10	19,002	
(b) Interest on Policy loan (c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission Operating Expenses related to Insurance Business Provision for doubtful debts Bad debts written off Provision for Tax Provisions (Other than taxation): (a) For diminution in the value of investments (Net) (b) Others (to be specified)		6,268	6,268	6,764	6,764
(c) Fees and charges (d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provision for Tax  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		39,479	39,479	26,998	26,998
(d) Miscellaneous Income  TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provision for Tax  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		148,469	148,469	(196,775)	(196,775)
TOTAL (A)  Commission  Operating Expenses related to Insurance Business  Provision for doubtful debts  Bad debts written off  Provision for Tax  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		20,585	20,585	25,175	25,175
Commission Operating Expenses related to Insurance Business Provision for doubtful debts Bad debts written off Provision for Tax Provisions (Other than taxation):  (a) For diminution in the value of investments (Net) (b) Others (to be specified)		9,957,852	9,957,852	7,482,995	7,482,995
Operating Expenses related to Insurance Business Provision for doubtful debts Bad debts written off Provision for Tax Provisions (Other than taxation):  (a) For diminution in the value of investments (Net) (b) Others (to be specified)	L-5	160,369	160,369	211,677	211,677
Provision for doubtful debts  Bad debts written off  Provision for Tax  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)	L-6	1,267,295	1,267,295	1,599,267	1,599,267
Bad debts written off Provision for Tax Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		2,137	2,137	8,814	8,814
Provision for Tax  Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)			-	-	-
Provisions (Other than taxation):  (a) For diminution in the value of investments (Net)  (b) Others (to be specified)		_		_	
(a) For diminution in the value of investments (Net) (b) Others (to be specified)					
(b) Others (to be specified)		_		_	
		_		_	
101A2 (D)		1,429,801	1,429,801	1,819,758	1,819,758
Benefits Paid (Net)	L-7	6,730,580	6,730,580	3,226,408	3,226,408
Change in valuation of liability in respect of life policies:		3,730,300	0,750,500	3/220/100	3,220,100
(a) Gross**					
Non Linked Liability		1,976,968	1,976,968	1,868,065	1,868,065
Linked Liability		(887,403)	(887,403)	12,003	12,003
(b) Amount ceded in Reinsurance		(13,021)	(13,021)	(13,620)	(13,620)
(c) Amount accepted in Reinsurance		(13,021)	(13,021)	(13,020)	(13,020)
(c) Amount accepted in Reinsdrance					
TOTAL (C)		7,807,124	7,807,124	5,092,856	5,092,856
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)		7,807,124	7,807,124	570,381	570,381
Transfer from Linked fund (Lapsed Policies)		(160,537)	(160,537)	97,318	97,318
Funds available for Appropriation		560,390	560,390	667,699	667,699
APPROPRIATIONS		300,390	300,390	007,000	
Transfer to Shareholders' Account		_	_		
Transfer to Other Reserves			-		
Balance being Funds for Future Appropriations		560,390	560,390	667,699	667,699
TOTAL (D)		<b>560,390</b>	560,390	667,699	667,699

Break-up of Total Surplus	FOR THE QUARTER ENDED JUNE 30, 2013	UP TO THE QUARTER ENDED JUNE 30, 2013	FOR THE QUARTER ENDED JUNE 30, 2012	UP TO THE QUARTER ENDED JUNE 30, 2012
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
(a) Interim Bonuses Paid	-	-	-	-
(b) Allocation of Bonus to Policyholders	-	-	-	-
(c) Surplus shown in the Revenue Account	720,927	720,927	570,381	570,381
(d) Total Surplus[(a)+(b)+(c)]	720,927	720,927	570,381	570,381

## Notes:

Notes:

\* Represents the deemed realised gain as per norms specified by the Authority.

<sup>\*\*</sup> Represents Mathematical Reserves after allocation of bonus

<sup>\*\*\*</sup> Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002

<sup>#</sup> Non-par surplus of ₹ 70 Crs for the quarter ended June 2013 (₹ 51 Crs for the quarter ended June 2012)has not yet been transferred to shareholders' account as per IRDA Circular.