

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED JUNE 30, 2013	UP TO THE QUARTER ENDED JUNE 30, 2013	FOR THE QUARTER ENDED JUNE 30, 2012	UP TO THE QUARTER ENDED JUNE 30, 2012
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	106,611	106,611	130,094	130,094
- Renewal premiums	58,046	58,046	77,618	77,618
- Single premiums	3,083	3,083	3,965	3,965
Total (A)	167,740	167,740	211,677	211,677
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(7,371)	(7,371)	-	-
Net Commission	160,369	160,369	211,677	211,677

Agents	128,309	128,309	130,294	130,294
Brokers	18,175	18,175	49,823	49,823
Corporate Agency	2,018	2,018	12,488	12,488
Referral	-	-	-	-
Bancassurance	19,237	19,237	19,072	19,072
TOTAL (B)	167,740	167,740	211,677	211,677