

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED SEPT 30, 2013	UP TO THE QUARTER ENDED SEPT 30, 2013	FOR THE QUARTER ENDED SEPT 30, 2012	UP TO THE QUARTER ENDED SEPT 30, 2012
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	131,636	238,247	118,836	248,930
- Renewal premiums	100,408	158,454	118,856	196,474
- Single premiums	2,718	5,801	3,061	7,026
<b>Total (A)</b>	<b>234,762</b>	<b>402,502</b>	<b>240,753</b>	<b>452,430</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(20)	(7,391)	(17)	(17)
<b>Net Commission</b>	<b>234,742</b>	<b>395,111</b>	<b>240,736</b>	<b>452,413</b>

Agents	182,471	310,779	138,652	268,946
Brokers	25,303	43,479	52,008	101,830
Corporate Agency	4,326	6,344	12,963	25,451
Referral	-	-	-	-
Bancassurance	22,662	41,900	37,130	56,203
<b>TOTAL (B)</b>	<b>234,762</b>	<b>402,502</b>	<b>240,753</b>	<b>452,430</b>