

<p align="center">FORM L-1-A-RA Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED Registration No.110 Date of Registration with IRDA: February 12, 2001</p>					
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REVENUE ACCOUNT FOR THE QUARTER ENDED DECEMBER 31,2013 Policyholders' Account (Technical Account)***

PARTICULARS	SCHEDULE	FOR THE QUARTER ENDED DEC 31, 2013	UP TO THE QUARTER ENDED DEC 31, 2013	FOR THE QUARTER ENDED DEC 31, 2012	UP TO THE QUARTER ENDED DEC 31, 2012
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
Premiums earned-net:					
(a) Premium	L-4	5,734,848	16,360,068	6,374,018	19,522,791
(b) Reinsurance ceded		(25,662)	(83,062)	(31,187)	(112,662)
(c) Reinsurance accepted		-	-	-	-
Income from Investments:					
(a) Interest, Dividends and Rent-Gross		1,800,314	5,754,935	1,630,483	5,249,693
(b) Profit on sale/redemption of investments		2,122,469	4,753,613	1,234,015	3,020,560
(c) (Loss on sale/redemption of investments)		(684,066)	(2,628,107)	(792,378)	(2,747,107)
(d) Transfer/Gain on revaluation/change in fair value*		5,932,609	6,916,566	4,211,717	9,604,036
Contribution from Shareholders' Account		(8,516)	3,488	(26,812)	73,850
Other Income:					
(a) Interest on over due Premium		6,522	18,831	4,108	17,481
(b) Interest on Policy loan		45,777	128,145	35,864	93,204
(c) Fees and charges		64,316	388,599	37,014	(247,995)
(d) Miscellaneous Income		79,918	117,564	24,433	81,850
TOTAL (A)		15,068,529	31,730,640	12,701,275	34,555,701
Commission	L-5	257,450	652,561	249,998	702,411
Operating Expenses related to Insurance Business	L-6	1,268,074	3,700,948	1,519,648	4,580,649
Provision for doubtful debts		3,085	14,366	3,346	28,603
Bad debts written off		-	-	-	-
Provision for Tax		-	-	-	-
Provisions (Other than taxation):					
(a) For diminution in the value of investments (Net)		-	-	-	29,167
(b) Others (to be specified)		-	-	-	-
TOTAL (B)		1,528,609	4,367,875	1,772,992	5,340,830
Benefits Paid (Net)	L-7	7,190,604	18,904,415	5,636,210	12,919,852
Change in valuation of liability in respect of life policies:					
(a) Gross**					
Non Linked Liability		2,879,376	7,706,054	2,663,113	7,216,091
Linked Liability		2,418,029	(1,780,603)	1,820,347	7,025,593
(b) Amount ceded in Reinsurance		(2,127)	(14,413)	(460)	(14,021)
(c) Amount accepted in Reinsurance		-	-	-	-
TOTAL (C)		12,485,882	24,815,453	10,119,210	27,147,515
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)		1,054,038	2,547,312	809,073	2,067,356
Transfer from Linked fund (Lapsed Policies)		(89,307)	(444,094)	(97,510)	36,176
Funds available for Appropriation		964,731	2,103,218	711,563	2,103,532
APPROPRIATIONS					
Transfer to Shareholders' Account		-	1,444,614	-	1,148,611
Transfer to Other Reserves		-	-	-	-
Balance being Funds for Future Appropriations		964,731	658,604	711,563	954,921
TOTAL (D)		964,731	2,103,218	711,563	2,103,532

Break-up of Total Surplus		FOR THE QUARTER ENDED DEC 31, 2013	UP TO THE QUARTER ENDED DEC 31, 2013	FOR THE QUARTER ENDED DEC 31, 2012	UP TO THE QUARTER ENDED DEC 31, 2012
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
(a) Interim Bonuses Paid		-	-	-	-
(b) Allocation of Bonus to Policyholders		-	-	-	-
(c) Surplus shown in the Revenue Account		1,054,038	2,547,312	809,073	2,067,356
(d) Total Surplus[(a)+(b)+(c)]		1,054,038	2,547,312	809,073	2,067,356

Notes:

* Represents the deemed realised gain as per norms specified by the Authority.

** Represents Mathematical Reserves after allocation of bonus

*** Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002

Non-par surplus of ₹ 89 Crs for the quarter ended December 2013 (₹ 74 Crs for the quarter ended December 2012) has not yet been transferred to shareholders' account as per IRDA Circular.