

<p align="center"><b>FORM L-1-A-RA</b>  <b>Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED</b>  <b>Registration No.110    Date of Registration with IRDA: February 12, 2001</b></p>					
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<b>REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31,2014</b> <b>Policyholders' Account (Technical Account)***</b>
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PARTICULARS	SCHEDULE	FOR THE QUARTER ENDED MARCH 31, 2014	UP TO THE QUARTER ENDED MARCH 31, 2014	FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
Premiums earned-net:					
(a) Premium	<b>L-4</b>	6,876,967	23,237,035	8,081,512	27,604,303
(b) Reinsurance ceded		(36,079)	(119,141)	(31,243)	(143,905)
(c) Reinsurance accepted		-	-	-	-
Income from Investments:					
(a) Interest, Dividends and Rent-Gross		1,911,822	7,666,757	1,682,168	6,931,861
(b) Profit on sale/redemption of investments		4,880,598	9,634,211	1,945,935	4,966,495
(c) (Loss on sale/redemption of investments)		(1,231,417)	(3,859,524)	(308,087)	(3,055,194)
(d) Transfer/Gain on revaluation/change in fair value*		1,366,178	8,282,744	(4,664,245)	4,939,791
Contribution from Shareholders' Account		(2,587)	901	(50,815)	23,035
Other Income:					
(a) Interest on over due Premium		4,679	23,510	5,432	22,913
(b) Interest on Policy loan		48,075	176,220	38,158	131,362
(c) Fees and charges		174,056	562,655	317,737	69,742
(d) Miscellaneous Income		17,045	134,609	34,646	116,496
<b>TOTAL (A)</b>		<b>14,009,337</b>	<b>45,739,977</b>	<b>7,051,198</b>	<b>41,606,899</b>
Commission	<b>L-5</b>	267,944	920,505	333,000	1,035,411
Operating Expenses related to Insurance Business	<b>L-6</b>	1,077,921	4,778,869	1,335,096	5,915,745
Provision for doubtful debts		1,876	16,242	2,878	31,481
Bad debts written off		-	-	51	51
Provision for Tax		-	-	-	-
Provisions (Other than taxation):					
(a) For diminution in the value of investments (Net)		282	282	2,693	31,860
(b) Others (to be specified)		-	-	-	-
<b>TOTAL (B)</b>		<b>1,348,023</b>	<b>5,715,898</b>	<b>1,673,718</b>	<b>7,014,548</b>
Benefits Paid (Net)	<b>L-7</b>	7,995,479	26,899,894	6,825,392	19,745,244
Change in valuation of liability in respect of life policies:					
(a) Gross**					
Non Linked Liability		3,690,700	11,396,754	3,947,549	11,163,640
Linked Liability		318,443	(1,462,160)	(5,996,462)	1,029,131
(b) Amount ceded in Reinsurance		(9,085)	(23,498)	(2,196)	(16,217)
(c) Amount accepted in Reinsurance		-	-	-	-
<b>TOTAL (C)</b>		<b>11,995,537</b>	<b>36,810,990</b>	<b>4,774,283</b>	<b>31,921,798</b>
<b>SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)</b>		<b>665,777</b>	<b>3,213,089</b>	<b>603,197</b>	<b>2,670,553</b>
Transfer from Linked fund (Lapsed Policies)		(171,971)	(616,065)	(345,054)	(308,878)
<b>Funds available for Appropriation</b>		<b>493,806</b>	<b>2,597,024</b>	<b>258,143</b>	<b>2,361,675</b>
<b>APPROPRIATIONS</b>					
Transfer to Shareholders' Account		1,847,122	3,291,736	1,699,952	2,848,563
Transfer to Other Reserves		-	-	-	-
Balance being Funds for Future Appropriations		(1,353,316)	(694,712)	(1,441,809)	(486,888)
<b>TOTAL (D)</b>		<b>493,806</b>	<b>2,597,024</b>	<b>258,143</b>	<b>2,361,675</b>

<b>Break-up of Total Surplus</b>		FOR THE QUARTER ENDED MARCH 31, 2014	UP TO THE QUARTER ENDED MARCH 31, 2014	FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013
		(₹'000)	(₹'000)	(₹'000)	(₹'000)
(a) Interim Bonuses Paid		-	-	-	-
(b) Allocation of Bonus to Policyholders		1,520,640	1,520,640	1,149,403	1,149,403
(c) Surplus shown in the Revenue Account		665,777	3,213,089	603,197	2,670,553
(d) Total Surplus[(a)+(b)+(c)]		<b>2,186,417</b>	<b>4,733,729</b>	<b>1,752,600</b>	<b>3,819,956</b>

**Notes:**  
\* Represents the deemed realised gain as per norms specified by the Authority.  
\*\* Represents Mathematical Reserves after allocation of bonus  
\*\*\* Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002