

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED MARCH 31, 2014	UP TO THE QUARTER ENDED MARCH 31, 2014	FOR THE QUARTER ENDED MARCH 31, 2013	UP TO THE QUARTER ENDED MARCH 31, 2013
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	134,835	535,856	185,785	572,482
- Renewal premiums	132,938	388,166	142,447	447,711
- Single premiums	236	7,665	5,516	15,999
Total (A)	268,009	931,687	333,748	1,036,192
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(65)	(11,182)	(748)	(781)
Net Commission	267,944	920,505	333,000	1,035,411

Agents	223,261	745,129	251,260	688,185
Brokers	21,019	88,858	43,902	194,361
Corporate Agency	2,078	13,882	8,010	44,720
Referral	-	-	-	-
Bancassurance	21,651	83,818	30,576	108,926
TOTAL (B)	268,009	931,687	333,748	1,036,192