

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED JUNE 30, 2014	UP TO THE QUARTER ENDED JUNE 30, 2014	FOR THE QUARTER ENDED JUNE 30, 2013	UP TO THE QUARTER ENDED JUNE 30, 2013
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	74,323	74,323	106,611	106,611
- Renewal premiums	67,537	67,537	58,046	58,046
- Single premiums	41	41	3,083	3,083
Total (A)	141,901	141,901	167,740	167,740
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(60)	(60)	(7,371)	(7,371)
Net Commission	141,841	141,841	160,369	160,369

Agents	113,811	113,811	128,310	128,310
Brokers	13,760	13,760	18,175	18,175
Corporate Agency	2,741	2,741	2,018	2,018
Referral	-	-	-	-
Bancassurance	11,589	11,589	19,237	19,237
TOTAL (B)	141,901	141,901	167,740	167,740