

# PERIODIC DISCLOSURES

FORM L-25- (ii) : Geographical Distribution Channel - GROUP

For the Quarter ended September 2014

Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

Date: 30.09.2014

## Geographical Distribution of Total Business

| Sl.No. | State / Union Territory   | Rural<br>(Group)            |                 |                          |                              | Urban<br>(Group)            |              |                          |                              | Total Business<br>(Group)   |                 |                          |                              |
|--------|---------------------------|-----------------------------|-----------------|--------------------------|------------------------------|-----------------------------|--------------|--------------------------|------------------------------|-----------------------------|-----------------|--------------------------|------------------------------|
|        |                           | No. of Policies/<br>Schemes | No. of<br>Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) | No. of Policies/<br>Schemes | No. of Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) | No. of Policies/<br>Schemes | No. of<br>Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) |
| 1      | Andhra Pradesh            | -                           | -               | -                        | -                            | -                           | 478          | 0.50                     | 54.23                        | -                           | 478             | 0.50                     | 54.23                        |
| 2      | Assam                     | -                           | -               | -                        | -                            | -                           | 88           | 0.02                     | 3.54                         | -                           | 88              | 0.02                     | 3.54                         |
| 3      | Andaman & Nicobar Islands | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 4      | Arunachal Pradesh         | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 5      | Bihar                     | -                           | -               | -                        | -                            | -                           | 24           | 0.03                     | 2.42                         | -                           | 24              | 0.03                     | 2.42                         |
| 6      | Chandigarh                | -                           | -               | -                        | -                            | -                           | 2            | 0.00                     | 0.57                         | -                           | 2               | 0.00                     | 0.57                         |
| 7      | Chattisgarh               | -                           | -               | -                        | -                            | -                           | 157          | 0.10                     | 10.94                        | -                           | 157             | 0.10                     | 10.94                        |
| 8      | Delhi                     | -                           | -               | -                        | -                            | 26                          | 20,518       | 2.18                     | 1,484.47                     | 26                          | 20,518          | 2.18                     | 1,484.47                     |
| 9      | Goa                       | -                           | -               | -                        | -                            | -                           | -            | 0.00                     | (0.00)                       | -                           | -               | 0.00                     | (0.00)                       |
| 10     | Gujarat                   | -                           | -               | -                        | -                            | 1                           | 9,773        | 0.62                     | 175.44                       | 1                           | 9,773           | 0.62                     | 175.44                       |
| 11     | Haryana                   | -                           | -               | -                        | -                            | -                           | 147          | 0.20                     | 26.94                        | -                           | 147             | 0.20                     | 26.94                        |
| 12     | Himachal Pradesh          | -                           | -               | -                        | -                            | -                           | 1            | 0.00                     | 0.03                         | -                           | 1               | 0.00                     | 0.03                         |
| 13     | Jammu & Kashmir           | -                           | -               | -                        | -                            | -                           | (1)          | (0.00)                   | (0.04)                       | -                           | (1)             | (0.00)                   | (0.04)                       |
| 14     | Jharkhand                 | -                           | -               | -                        | -                            | -                           | 53           | 0.08                     | 6.67                         | -                           | 53              | 0.08                     | 6.67                         |
| 15     | Karnataka                 | -                           | -               | -                        | -                            | 43                          | 31,597       | 6.14                     | 779.62                       | 43                          | 31,597          | 6.14                     | 779.62                       |
| 16     | Kerala                    | -                           | -               | -                        | -                            | -                           | 29           | 0.02                     | 2.27                         | -                           | 29              | 0.02                     | 2.27                         |
| 17     | Lakshadweep               | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 18     | Manipur                   | -                           | -               | -                        | -                            | -                           | 80           | 0.10                     | 5.30                         | -                           | 80              | 0.10                     | 5.30                         |
| 19     | Madhya Pradesh            | -                           | -               | -                        | -                            | -                           | 249          | 0.28                     | 24.80                        | -                           | 249             | 0.28                     | 24.80                        |
| 20     | Maharashtra               | -                           | -               | -                        | -                            | 56                          | 72,165       | 8.53                     | 2,471.56                     | 56                          | 72,165          | 8.53                     | 2,471.56                     |
| 21     | Meghalaya                 | -                           | -               | -                        | -                            | -                           | 13           | 0.00                     | 0.39                         | -                           | 13              | 0.00                     | 0.39                         |
| 22     | Mizoram                   | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 23     | Orissa                    | -                           | -               | -                        | -                            | -                           | 68           | 0.07                     | 6.23                         | -                           | 68              | 0.07                     | 6.23                         |
| 24     | Pondicherry               | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 25     | Punjab                    | -                           | -               | -                        | -                            | -                           | 79           | 0.03                     | 4.45                         | -                           | 79              | 0.03                     | 4.45                         |
| 26     | Rajasthan                 | -                           | -               | -                        | -                            | -                           | 80           | 0.05                     | 8.35                         | -                           | 80              | 0.05                     | 8.35                         |
| 27     | Sikkim                    | -                           | -               | -                        | -                            | -                           | 8            | 0.00                     | 0.24                         | -                           | 8               | 0.00                     | 0.24                         |
| 28     | Tamil Nadu                | -                           | -               | -                        | -                            | -                           | 306          | 0.20                     | 29.44                        | -                           | 306             | 0.20                     | 29.44                        |
| 29     | Tripura                   | -                           | -               | -                        | -                            | -                           | 22           | 0.00                     | 0.67                         | -                           | 22              | 0.00                     | 0.67                         |
| 30     | Uttarakhand               | -                           | -               | -                        | -                            | -                           | 67           | 0.10                     | 13.38                        | -                           | 67              | 0.10                     | 13.38                        |
| 31     | Uttar Pradesh             | -                           | -               | -                        | -                            | -                           | 519          | 0.47                     | 49.40                        | -                           | 519             | 0.47                     | 49.40                        |
| 32     | West Bengal               | -                           | -               | -                        | -                            | 3                           | 609          | 0.52                     | 27.91                        | 3                           | 609             | 0.52                     | 27.91                        |
| 33     | Dadra & Nagar Haveli      | -                           | -               | -                        | -                            | 11                          | 4,329        | 0.17                     | 66.57                        | 11                          | 4,329           | 0.17                     | 66.57                        |
| 34     | Diu Daman                 | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| Total  |                           | -                           | -               | -                        | -                            | 140                         | 141,460      | 20.41                    | 5,255.77                     | 140                         | 141,460         | 20.41                    | 5,255.77                     |

# PERIODIC DISCLOSURES

FORM L-25- (ii) : Geographical Distribution Channel - GROUP

Upto the Quarter ended September 2014

Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

Date:

30.09.2014

## Geographical Distribution of Total Business- GROUP

| Sl.No. | State / Union Territory   | Rural<br>(Group)            |                 |                          |                              | Urban<br>(Group)            |              |                          |                              | Total Business<br>(Group)   |                 |                          |                              |
|--------|---------------------------|-----------------------------|-----------------|--------------------------|------------------------------|-----------------------------|--------------|--------------------------|------------------------------|-----------------------------|-----------------|--------------------------|------------------------------|
|        |                           | No. of Policies/<br>Schemes | No. of<br>Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) | No. of Policies/<br>Schemes | No. of Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) | No. of Policies/<br>Schemes | No. of<br>Lives | Premium<br>(` in Crores) | Sum Assured<br>(` in Crores) |
| 1      | Andhra Pradesh            | -                           | -               | -                        | -                            | 2                           | 846          | 1                        | 102                          | 2                           | 846             | 0.90                     | 101.53                       |
| 2      | Assam                     | -                           | -               | -                        | -                            | -                           | 189          | 0                        | 7                            | -                           | 189             | 0.07                     | 7.39                         |
| 3      | Andaman & Nicobar Islands | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 4      | Arunachal Pradesh         | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 5      | Bihar                     | -                           | -               | -                        | -                            | -                           | 24           | 0                        | 2                            | -                           | 24              | 0.03                     | 2.42                         |
| 6      | Chandigarh                | -                           | -               | -                        | -                            | -                           | 31           | 0                        | 4                            | -                           | 31              | 0.06                     | 3.67                         |
| 7      | Chattisgarh               | -                           | -               | -                        | -                            | -                           | 162          | 0                        | 12                           | -                           | 162             | 0.11                     | 12.45                        |
| 8      | Delhi                     | -                           | -               | -                        | -                            | 31                          | 25,194       | 3                        | 1,571                        | 31                          | 25,194          | 2.57                     | 1,571.49                     |
| 9      | Goa                       | -                           | -               | -                        | -                            | -                           | 64           | 0                        | 15                           | -                           | 64              | 0.12                     | 14.76                        |
| 10     | Gujarat                   | -                           | -               | -                        | -                            | 1                           | 9,774        | 1                        | 175                          | 1                           | 9,774           | 0.62                     | 175.38                       |
| 11     | Haryana                   | -                           | -               | -                        | -                            | -                           | 469          | 1                        | 64                           | -                           | 469             | 0.53                     | 64.12                        |
| 12     | Himachal Pradesh          | -                           | -               | -                        | -                            | -                           | 50           | 0                        | 14                           | -                           | 50              | 0.09                     | 14.50                        |
| 13     | Jammu & Kashmir           | -                           | -               | -                        | -                            | -                           | -            | 0                        | 0                            | -                           | -               | 0.00                     | 0.16                         |
| 14     | Jharkhand                 | -                           | -               | -                        | -                            | -                           | 134          | 0                        | 13                           | -                           | 134             | 0.16                     | 13.24                        |
| 15     | Karnataka                 | -                           | -               | -                        | -                            | 57                          | 41,583       | 10                       | 826                          | 57                          | 41,583          | 9.80                     | 826.33                       |
| 16     | Kerala                    | -                           | -               | -                        | -                            | -                           | 42           | 0                        | 4                            | -                           | 42              | 0.05                     | 4.09                         |
| 17     | Lakshadweep               | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 18     | Manipur                   | -                           | -               | -                        | -                            | -                           | 93           | 0                        | 6                            | -                           | 93              | 0.12                     | 6.47                         |
| 19     | Madhya Pradesh            | -                           | -               | -                        | -                            | -                           | 526          | 1                        | 49                           | -                           | 526             | 0.52                     | 48.82                        |
| 20     | Maharashtra               | -                           | -               | -                        | -                            | 88                          | 135,119      | 15                       | 2,778                        | 88                          | 135,119         | 14.56                    | 2,777.84                     |
| 21     | Meghalaya                 | -                           | -               | -                        | -                            | -                           | 24           | 0                        | 1                            | -                           | 24              | 0.01                     | 0.73                         |
| 22     | Mizoram                   | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 23     | Orissa                    | -                           | -               | -                        | -                            | -                           | 105          | 0                        | 11                           | -                           | 105             | 0.12                     | 10.80                        |
| 24     | Pondicherry               | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| 25     | Punjab                    | -                           | -               | -                        | -                            | -                           | 114          | 0                        | 9                            | -                           | 114             | 0.07                     | 9.00                         |
| 26     | Rajasthan                 | -                           | -               | -                        | -                            | -                           | 145          | 0                        | 15                           | -                           | 145             | 0.09                     | 15.20                        |
| 27     | Sikkim                    | -                           | -               | -                        | -                            | -                           | 15           | 0                        | 0                            | -                           | 15              | 0.00                     | 0.40                         |
| 28     | Tamil Nadu                | -                           | -               | -                        | -                            | -                           | 510          | 0                        | 54                           | -                           | 510             | 0.37                     | 53.68                        |
| 29     | Tripura                   | -                           | -               | -                        | -                            | -                           | 58           | 0                        | 2                            | -                           | 58              | 0.01                     | 1.71                         |
| 30     | Uttarakhand               | -                           | -               | -                        | -                            | -                           | 79           | 0                        | 15                           | -                           | 79              | 0.12                     | 15.44                        |
| 31     | Uttar Pradesh             | -                           | -               | -                        | -                            | -                           | 728          | 1                        | 80                           | -                           | 728             | 0.72                     | 80.15                        |
| 32     | West Bengal               | -                           | -               | -                        | -                            | 4                           | 1,893        | 1                        | 56                           | 4                           | 1,893           | 1.05                     | 56.37                        |
| 33     | Dadra & Nagar Haveli      | -                           | -               | -                        | -                            | 11                          | 4,329        | 0                        | 67                           | 11                          | 4,329           | 0.17                     | 66.57                        |
| 34     | Diu Daman                 | -                           | -               | -                        | -                            | -                           | -            | -                        | -                            | -                           | -               | -                        | -                            |
| Total  |                           | -                           | -               | -                        | -                            | 194                         | 222,300      | 33.02                    | 5,954.72                     | 194                         | 222,300         | 33.02                    | 5,954.72                     |