

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED SEPTEMBER 30, 2014	UP TO THE QUARTER ENDED SEPTEMBER 30, 2014	FOR THE QUARTER ENDED SEPTEMBER 30, 2013	UP TO THE QUARTER ENDED SEPTEMBER 30, 2013
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	109,871	184,194	131,636	238,247
- Renewal premiums	100,250	167,787	100,408	158,454
- Single premiums	51	92	2,718	5,801
Total (A)	210,172	352,073	234,762	402,502
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(620)	(680)	(20)	(7,391)
Net Commission	209,552	351,393	234,742	395,111

Agents	189,702	303,513	182,471	310,779
Brokers	7,413	21,173	25,303	43,479
Corporate Agency	2,833	5,574	4,326	6,344
Referral	-	-	-	-
Bancassurance	10,224	21,813	22,662	41,900
TOTAL (B)	210,172	352,073	234,762	402,502