

Name of the Insurer: TATA AIA LIFE INSURANCE COMPANY LIMITED

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-5 - COMMISSION SCHEDULE

PARTICULARS	FOR THE QUARTER ENDED DECEMBER 31, 2014	UP TO THE QUARTER ENDED DECEMBER 31, 2014	FOR THE QUARTER ENDED DECEMBER 31, 2013	UP TO THE QUARTER ENDED DECEMBER 31, 2013
	(₹'000)	(₹'000)	(₹'000)	(₹'000)
Commission paid				
Direct - First year premiums	91,065	275,259	162,774	401,021
- Renewal premiums	106,712	274,499	96,774	255,228
- Single premiums	11	103	1,628	7,429
Total (A)	197,788	549,861	261,176	663,678
Add: Commission on Re-insurance Accepted	-	-	-	-
Add / (Less): Commission on Re-insurance Ceded	(56)	(736)	(3,726)	(11,117)
Net Commission	197,732	549,125	257,450	652,561

Agents	172,701	476,214	211,089	521,868
Brokers	14,231	35,404	24,360	67,839
Corporate Agency	2,956	8,530	5,460	11,804
Referral	-	-	-	-
Bancassurance	7,900	29,713	20,267	62,167
TOTAL (B)	197,788	549,861	261,176	663,678