

**PERIODIC DISCLOSURES**

**FORM L-37 Business Acquisition through different channels (Group)**

Insurer: **TATA AIA LIFE INSURANCE COMPANY LIMITED**

Date: **30.06.2015**

Business Acquisition through different channels (Group)													
Sl.No.	Channels	For the Quarter ended June 15			For the Quarter ended June 14			Upto to the Quarter ended June 15			Upto to the Quarter ended June 14		
		No. of Policies/ No. of Schemes	No. of Lives	Premium (₹ in lakhs)	No. of Policies/ No. of Schemes	No. of Lives	Premium (₹ in lakhs)	No. of Policies/ No. of Schemes	No. of Lives	Premium (₹ in lakhs)	No. of Policies/ No. of Schemes	No. of Lives	Premium (₹ in lakhs)
1	Individual agents	3	1,112	149	3	1,008	17	3	1,112	149	3	1,008	17
2	Corporate Agents-Banks	1	691	5	-	164	16	1	691	5	-	164	16
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	5	5,792	66	5	1,007	25	5	5,792	66	5	1,007	25
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	29	296,246	1,767	28	19,592	1,075	29	296,246	1,767	28	19,592	1,075
	Total(A)	38	303,841	1,988	36	21,771	1,134	38	303,841	1,988	36	21,771	1,134
1	Referral (B)	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total (A+B)	38	303,841	1,988	36	21,771	1,134	38	303,841	1,988	36	21,771	1,134